



# Maryland Government Financial Officers Association

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Maryland  
**GFOA**

**Corvias**® | solutions

# WHO WE ARE

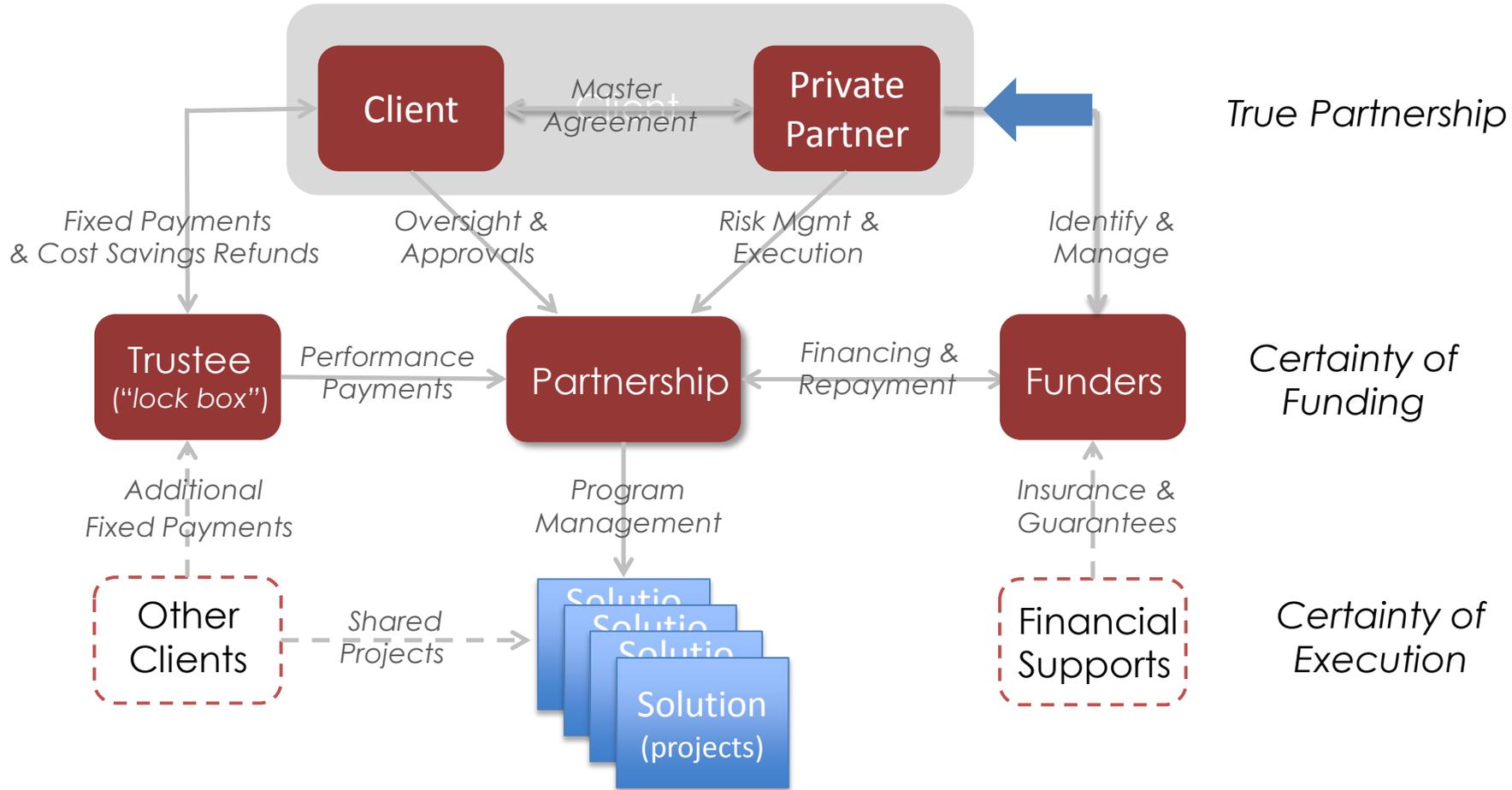
Corvias Solutions offers municipalities the benefits of our next-generation P3 as exemplified by the ground-breaking 2014 Clean Water Partnership with Prince George's County, Maryland



Corvias Group is a solutions-oriented firm committed to helping our partners solve their toughest facilities and infrastructure challenges through a proven P3 model implemented for 26 municipal, state, and federal partnerships



# TRUSTED PARTNERSHIP



# BENEFITS OF THE NEXT-GENERATION P3

- **Lower Project Cost**
  - The implementation costs (Design/Build) are generally 30% to 40% lower when using a P3 model due to cost efficiencies in procurement, funding, contracting, etc.
- **Comparable Project Funding**
  - Flexibility in leveraging repayment cash flow to best meet needs as opposed to public sector need to leverage 100% cash flow (“use it or lose it”)
  - Use of other supporting entities (Federal, State, etc.) to lower costs through guarantees, grants, etc. keeps overall funding costs similar to muni bond funding.
- **Funded O&M**
  - O&M is part of the dedicated funding and is “endowed” for the life of the contract unlike traditional public sector solutions that see O&M as “unfunded” and requiring annual appropriation.
  - O&M annual funding has priority over debt payments in P3 to ensure upkeep.
- **Contingency Reserve Fund (CRF)**
  - A portion of the annual repayment will fund a Contingency Reserve Fund which provides funds for new practices, expansion of program, force majeure events/rebuilds, and can revert back to the public partner if it not used over time.
  - CRF will **not** be used for any cost overruns that are the responsibility of the private partner.



# EXCEEDING EXPECTATIONS: *FINANCIAL STRENGTH AND SUSTAINABILITY*

- P3 model efficiency & innovation can reduce the total project cost
- P3 incorporates funds for long term maintenance eliminating the future need of O&M funding
- Private Financing in P3 can be raised non-recourse and off-credit to the municipality without impacting debt capacity
- Through annual reviews linked to performance payments, County is assured compliance with MS4 permit and State new requirements (funding certainty and annual reporting)

