

Maryland
GFOA
SAVE THE DATES

MDGFOA Upcoming Quarterly Conferences

October 27, 2017
January 19, 2018
April 27, 2018
October 26, 2018
January 25, 2019
April 26, 2019
October 25, 2019

Annual Summer Conference In Ocean City

June 20-22, 2018

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Fall Conference
October 27, 2017
BWI Marriott

AGENDA

8:30 am Continental Breakfast / Registration

9:00 am - 9:10 am

Welcome and Introductions

Lenny Moore, President, MDGFOA

9:10 am - 10:00 am

Continuity of Operations Planning (COOP) Overview

Eric Oddo, Continuity Program Director

University of Maryland Center for Health and Homeland Security

10:00 am - 10:50 am

"I Wouldn't Do That"

Adam Lippe, Chief, Economic | Cyber | Animal Abuse Units
Baltimore County State's Attorney's Office

10:50 am - 11:10am

Break

11:10 am - 12:00 noon

Maryland's Fiscal Health

Eileen Norcross, Senior Research Fellow
Mercatus Center at George Mason University

12:00 noon - 1:30 pm

Networking Session & Luncheon

1:30 pm - 2:20 pm

Maryland Revenue Update

Andrew M. Schaufele, Director
Bureau of Revenue Estimates

2:20 pm - 2:40 pm

Break

2:40 pm - 3:30 pm

GASB Update and Actuary Insights

David Boomershine, EA, MAAA, FCA, MSPA, President
Boomershine Consulting Group

Jennifer Diercksen, First Vice President
Davenport & Company LLC

Gregory Stump, FSA, EA, MAAA, FCA
Boomershine Consulting Group

3:30 pm - 4:30 pm

Best Practices- Risk-Based Reserve Policy

Bob Cennane, Deputy Budget Director
City of Baltimore

Thank you to our 2017-18 Partners

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Gregory M. Stump, FSA, EA, MAAA, FCA

Chief Actuary and Vice President
Boomershine Consulting Group

Greg Stump is Chief Actuary at BCG, and specializes in public sector defined benefit and retiree healthcare plans in the Mid-Atlantic region. He is a Fellow of the Society of Actuaries, and a member of several other major actuarial organizations. He is also a member of the Public Plans Committee, a leadership group of the Conference of Consulting Actuaries, as well as both the Health and Pension Sections of the Society of Actuaries. Greg is an expert on pension cost and funding projections and benefit design, focusing on the risks faced by public pension and retiree healthcare systems. Over the past two decades, he has helped a number of governmental plans in their development and refinement of funding policy and benefit design efforts. Greg has worked with a variety of systems, both public and private, in Maryland and sixteen other states. He has provided advice and service to some of the largest and most complex public plans in the nation, and has also served on a number of national and regional committees and educational groups, providing continuing education for pension trustees and other governmental groups.



Bob Cenname
Deputy Budget Director
City of Baltimore

Bob Cenname is currently serving as the Deputy Budget Director for the City of Baltimore, Maryland, where he leads a staff of eight analysts with responsibility for the development, presentation, and monitoring of the City's \$2.8 billion operating budget. Bob was one of the key architects in developing the City's innovative outcome-based budgeting approach and the City's 10-Year Financial Plan. Bob previously served as an analyst and manager for the Procter and Gamble Company in Hunt Valley, Maryland. He earned his Master's in Public Policy (MPP) from the University of Maryland, Baltimore County, and his Bachelors in Finance from the University of Notre Dame.



Eric Oddo

Continuity Program Director
University of Maryland Center for Health and
Homeland Security

Eric Oddo joined CHHS in September 2008. He is a graduate of the Maxwell School of Citizenship and Public Affairs at Syracuse University, where he earned a Master of Public Administration with a concentration in National and International Security Policy, and a Certificate of Advanced Study in Security Studies through the Syracuse College of Law.

Eric specializes in the development, implementation, and exercising of Continuity of Operations (COOP) Plans for governmental and institutional entities. He currently serves the District of Columbia Homeland Security and Emergency Management Agency (HSEMA) in a contractor role as the principal COOP planner in the District. Eric is responsible for ensuring that all cabinet-level District agencies develop their COOP programs in compliance with District and federal standards.

In addition to his work with DC government, Eric has managed the implementation of multi-year COOP programs for federal, state, local, non-profit and institutional entities. During his time at CHHS, he has taught COOP to government personnel in Bangalore, India, to Department of Defense personnel in the Pentagon, and to local Washington business leaders via the Golden Triangle Business Improvement District. Eric has also performed live in-studio local television interviews to speak on recent emergency events.

Eric is a Department of Homeland Security-certified Instructor. He is part of a team at CHHS that travels nationwide to deliver "Maximizing Organizational Resiliency: COOP for Public Entities," a two-day management-level training course designed to provide state, local, territorial, and tribal entities with the knowledge and tools necessary to design effective, all-hazards COOP Plans. As of 2017, Eric has conducted over 75 trainings comprising over 2000 total students cumulatively. While at the Maxwell School, in May 2008, Eric was part of a six-student team that consulted the U.S. House Homeland Security Committee on the current state of security screening effectiveness on mass transit systems. Shortly after, in July 2008, he earned Executive Certificates in Counter-terrorism Studies and Arab Culture and Environment from the Interdisciplinary Center at Herzliya, Israel.

Eric completed his undergraduate coursework at SUNY-Oswego in 2004, earning BAs in Political Science and Criminal Justice. His professional experience includes three years at the Bank of New York-Mellon, where he served as a Client Management Administrator for corporate defined-benefit and defined-contribution plans.

Examples of Projects include:

- US Department of Homeland Security – COOP Training
- Illinois Association of Community Action Agencies – COOP Planning
- Howard County, MD government – COOP Planning
- Montgomery County, MD government – COOP Planning
- Maryland Public Service Commission – COOP Planning
- District of Columbia government – COOP Planning
- US Department of Agriculture Animal and Plant Health Inspection Service (APHIS) – COOP Planning
- Sam Houston State University – COOP Planning
- College of Southern Maryland – COOP Planning
- University of Maryland-Baltimore – Holistic Campus Security



November 2-3, 2017

MDOT, Hanover, Maryland

CPFO Exam

November 17, 2017

MDOT, Hanover, Maryland



Adam Lippe

**Chief, Economic / Cyber / Animal Abuse Units
Baltimore County State's Attorney's Office**

Mr. Lippe is a career prosecutor who serves as the Chief of the Economic | Cyber Crimes Unit for the Baltimore County State's Attorney's Office (a jurisdiction of over 800,000 people). In this role, he manages direct reports and personally works on complex embezzlements and frauds, including identity theft, internet scams, check and credit card frauds, large material thefts, organized retail crime, financial exploitation of vulnerable adults, entitlement fraud, animal cruelty, in addition to handling murders. He was a district and juvenile court prosecutor, before heading to violent crime and narcotics for many years before his current position. Mr. Lippe has been an adjunct faculty member at both the University of Maryland School of Law and University of Baltimore School of Law and well as several other local colleges and universities helping to teach undergraduate and graduates both on-campus and on-line. He also was a frequent lecturer at the National Advocacy Center in Columbia, South Carolina for the National District Attorney's Association. Licensed in both the state of Maryland and New Jersey, Mr. Lippe is an alumni of the University of Maryland School of Law and The Johns Hopkins University in Baltimore, Maryland.



Eileen Norcross

**Director for the State and Local Policy Project
Senior Research Fellow**

Eileen Norcross is a Senior Research Fellow at the Mercatus Center at George Mason University. As director for the Mercatus Center's State and Local Policy Project, she focuses on questions of public finance and how economic institutions support or hamper economic resiliency and civil society. She specializes in fiscal federalism and institutions, state and local government finance, public sector pensions, public administration, and economic development. She is the lead author of Ranking the States Fiscal Condition.

Her work has been cited in various media outlets, and her op-eds have appeared in the Wall Street Journal, the New York Post, Christian Science Monitor, US News & World Report, and Forbes. She blogs on state and local policy at Neighborhood Effects.

Norcross has testified before Congress on the Community Development Block Grant program, state and local pension underfunding, municipal bankruptcy, and the use of technology to monitor stimulus funding. She has also testified on fiscal and budgetary policies in Pennsylvania, Florida, California, New Hampshire, and Montana. Her academic publications include articles in the Maryland Journal and a book chapter in The Political Economy of Hurricane Katrina and Community Rebound, edited by Emily Chamlee-Wright and Virgil Henry Storr. Previously, Norcross was a Warren T. Brookes Journalism Fellow at the Competitive Enterprise Institute in Washington, DC; a consultant at KPMG's transfer-pricing division; and a research analyst with Thompson Financial Securities Data. She received both her MA in economics and her BA in economics and American history from Rutgers University.



Andrew Schaufele

**Director, Bureau of Revenue Estimates
MD Comptroller's Office**

Mr. Schaufele is the Director of the Bureau of Revenue Estimates. He previously served as the Assistant Director. Before joining the Comptroller's Office, Andy spent seven years in various private sector management positions, working in both consumer and commercial oriented product lines. Andy holds a bachelor's degree from Towson University, where he studied management and economics, and a Master's degree in Business Administration from the joint University of Baltimore and Towson University program.



David Boomershine, EA, MAAA, FCA, MSPA

Senior Actuary and President

As Senior Actuary and President of Boomershine Consulting Group, Dave has primary responsibilities for delivering actuarial consulting services and providing strategic retirement and health and welfare consulting solutions to clients. Dave's business background includes more than 35 years of experience with major national employee benefit consulting firms in senior positions. He founded Boomershine Consulting Group, LLC in 2007 and the Firm has grown consistently since then. Dave has spoken on a broad range of retirement topics in numerous forums including regional and national conferences and seminars. He has also been interviewed on radio numerous times concerning current public sector retirement plan issues. He is an Enrolled Actuary (EA), a member of the American Academy of Actuaries (MAAA), a Fellow in the Conference of Consulting Actuaries (FCA) and a member of the American Society of Pension Professionals and Actuaries (MSPA). Dave earned a BA in Mathematics, with concentrations in Business Administration, Economics and Computer Science from Shippensburg University, PA.

Jennifer L. Diercksen

**First Vice President
Davenport & Company LLC**

Jennifer L. Diercksen is a First Vice President at Davenport & Company LLC, serving as financial advisor to state and local governments throughout the mid-Atlantic region. Through her role at Davenport, she helps to provide various financial services to clients, including credit rating analysis and preparation, strategic financial planning and debt management, as well as transactional-related services. Prior to joining Davenport in November 2016, Ms. Diercksen was an Associate Vice President in the Public Finance Department of Moody's Investors Service for six years, where she was responsible for rating various debt securities for local governments in the eastern region of the United States and acted as lead credit analyst for Delaware, Maryland, Pennsylvania, Virginia, and West Virginia. Ms. Diercksen also spent three years at Deloitte where she provided financial management services to multiple government agencies, and two years at the U.S. House of Representatives, Committee on Appropriations, where she audited various federal programs. Ms. Diercksen holds a B.A. in Economics from the University of Maryland – College Park and an M.P.A. from the Maxwell School at Syracuse University.