MDGFOA Fall Conference Friday, October 26, 2018

9:00 am - 9:10 am: Introduction and Welcome

• Speaker: Jason Zimmerman, President, MDGFOA

9:10 am - 10:00 am: Economic Update

- Speaker: Philip J. Fischer, Head of Fixed Income and Municipal Research, Bank of America
- Description: This session will examine the state of the national and local economies and the prospects for long-term growth. Forecasts for interest rates, job creation, inflation, and other economic indicators will be discussed.

10:00 am – 10:50 am: Improving Cyber Security (Time Confirmed)

Speaker: Speaker from JPMorgan

• Description:

10:50 am - 11:10 am: Break

11:10 am - 12:00 pm: Is your AAA Bond Rating "Worth It"?

- Speaker: Financial Advisor (Jennifer Dierkson or Joe Mason)
- Speaker: Credit Rating Agency
- Speaker: Local Government Official or Underwriter?
- Description: Local governments continue to strive to meet Triple-AAA bond ratings but some have questioned the value. This session will provide perspective and input from multiple sides of the debate and will provide government officials key information in order to make informed decisions in development of their budgets.

12:00 pm – 12:30 pm: Networking Reception

12:30 pm -1:30 pm: Lunch

1:30 pm - 2:20 pm: Maryland Revenue Update

- Speaker: Andrew M. Schaufele, Bureau of Revenue Estimates
- Description: This presentation will discuss trends in Maryland's economy and their impact on State and local revenues, especially income taxes. It will also touch on the budget outlook for the state and some likely revenue and budget issues for the upcoming legislative session.

2:20 pm - 2:40 pm: Break

2:40 pm - 3:30 pm: School Reform Update

- Speaker:
- Description: This session provides an update on hot topics in education reform including developments in the Kirwan Commission and an update on the status of school construction through the State. Special attention will be given on how these changes impact local government budgets.

3:30 am – 4:30 am: Leadership/Management Training

- Speaker:
- Description: A session on "Improving Communication Between Accounting and Budget Offices" OR "Managing Today's Workforce and Improving Employee Retention."