

| Account | Organization | Contact | Ask Date | Pledge Amt | Pledge Date | Status | Note |
|----------------|--------------------|---------|------------|------------|-------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Keith Kadish | SunTrust | | 10/26/2018 | | | PROG | Keith attended the Fall Conference. I discussed SunTrust coming back as a Partner. He received the printed Partner Prospective |
| Matt Pileski | Hilltop Securities | | 10/26/2018 | | | PROG | Matt was with ISG. He and his group are HIGHLY motivated to become a Partner. |
| Melissa Potler | GovPayNet | | 10/26/2018 | | | PROG | Exhibited at the Fall Conference. Very interested in Partnership. Discussed. Gave her prospectus. |
| Joseph Adler | Segal Consulting | | 09/12/2018 | | | PROG | Contact us via email about exhibit space at qtly and annual. Replied via email on 9/20 with information as well as prompting further conversation about Partnership. Left VM twice on follow up- No Response |
| Bikram Chadha | PFM | | 07/12/2018 | 3,000.00 | 10/23/2018 | WON | Relayed that PFM's budget was already determined. Unclear on our end as to when that was. Bikram stated that he proposed the increase in Partnership level to be included in their next budget allocations. |
| Mark Edwards | TD Bank | | 06/21/2018 | 5,000.00 | 10/02/2018 | WON | Discussed upgrading Partnership. Missed submission for increase into their budget |