

# MDGFOA Fall Conference

## Friday, October 25, 2019

### 9:00 am – 9:10 am: Introduction and Welcome

- Speaker: Robbie Sandlass, President, MDGFOA

### 9:10 am – 10:00 am: Economic Update (time confirmed/wants morning)

- Speaker: Anirban Basu, Chairman & CEO, Sage Policy Group, Inc.
- Description: This presentation provides detailed discussions of global, national and regional economies using the most up-to-date data available. Special attention is invested in critical elements of economic life, including the performance of financial, labor, and real estate markets.

### 10:00 am – 10:50 am: Cybersecurity and Ransomware (time confirmed/needs morning)

- Speaker: Adam Lippe, Attorney, State's Attorney's Office, Baltimore County
- Description: Several recent high-profile incidents of hackers infiltrating local government's or businesses' computer networks and demanding a ransom have prompted discussion of the best way to respond to an attack. This presentation will discuss how ransomware works and what should be considered before making a decision to meet hacker's monetary demands or not. In addition, this session will provide a look at current cyber threats and how you can continue to keep yourself and your organization protected.

### 10:50 am – 11:10 am: Break

### 11:10 am – 12:00 pm: Muni Market and Tax Reform

- Speaker:
- Description: Nearly two years after comprehensive federal tax legislative changes, impacts on the municipal bond market are becoming clearer. This session will discuss those changes, including the elimination of advanced refunding, and how local governments and related entities have adapted.

### 12:00 pm – 12:30 pm: Networking Reception

### 12:30 pm – 1:30 pm: Lunch

### 1:30 pm – 2:20 pm: Maryland Revenue Update

- Speaker: Andrew M. Schaufele, Bureau of Revenue Estimates
- Description: This presentation will discuss trends in Maryland's economy and their impact on State and local revenues, especially income taxes. It will also touch on the budget outlook for the state and some likely revenue and budget issues for the upcoming legislative session.

### 2:20 pm – 2:40 pm: Break

### 2:40 pm – 3:30 pm: Infrastructure

- Speaker: MDoT/MDHCD Representative
- Speaker: Debt Issuer/Financing Representative
- Description: Many governments are struggling to balance the growing significant cost of making much-needed major infrastructure improvements with sustaining investments in other areas of the budget. This session will examine how making significant investments now will pay significant future dividends in your jurisdiction. In addition, attendees will be provided an overview of tax-exempt bonds and other financing tools that are available to local governments and related entities.

### 3:30 pm – 4:30 pm: Uniform Guidance Update (available any time)

- Speaker: Monique Booker, Partner, Not-for-profit Audit Practice Leader, SB & Company, LLC
- Description: This session will provide a refresher for up-to-date best practices in maintaining compliance under most recent federal OMB Uniform Guidance regulations. Attendees will be informed of common findings seen under Uniform Guidance and methods to enhance internal control to avoid common missteps.