

Maryland

GFOA



Maryland Government Finance Officers Association

MDGFOA.ORG

2019-2020

**Associate
Partner
Program**

- **Partner Feature Page**
- **Submission of educational webinars or educational content**
 - **Access to Online Directory**

An Invitation for Associate Partners

The Maryland Government Finance Officers Association (MDGFOA) was established in 1955 to promote the improvement of methods of governmental finance in Maryland, including mutually understandable procedures of accounting, budgeting, and financial reporting, and the use of common terminology, classification, and principles. MDGFOA provides an opportunity for mutual discussion and analysis of financial problems, the development of qualified public employees and achievement of closer relationships among those concerned with public finance to improve the public service.

The Association's membership consists of state and local government finance officers (finance directors, accountants, budget directors, auditors, treasurers, etc.) from across the State of Maryland.

MDGFOA offers you the opportunity to gain maximum exposure to our members as an Associate Partner/Associate Member. You will have opportunity to meet these key executives and core decision makers who can influence the development and growth of the industry. You also will have the genuine opportunity to interact and form relationships with some of the industry's best. By becoming an Associate Partner, your company can be recognized as a 'front and center' supporter of the Maryland Government Finance Officers Association as well as the government finance sector.

Our current Associate Partners represent a diverse group of industries that are important to the government finance sector. Your company can become an Associate Partner and take advantage of the opportunity to exchange ideas, promote services and form lasting partnerships.

MDGFOA highlights our Associate Partners with benefits such as:

- Exhibit space at conferences
- Associate Memberships
- Partner Feature Page
- Submission of Educational webinars or content
- Online Directory access
- And more...

Following are our opportunities for becoming an Associate Partner, Event Sponsor, or Exhibitor to further your brand recognition, enhance your image, increase your visibility, network with clients and increase sales. Take time now to review the Associate Partner Program and select the level that best fits your company's needs.

Please remember that the funds raised by our Associate Partner, Event Sponsorship and Exhibitors help MDGFOA produce the highest quality events, services and activities. You can be a major part of this growth!

Thank you for considering becoming a part of the MDGFOA Associate Partner Program.





Our Members

Who They Are and What They do...

Who we are...

Aberdeen, City of
Allegany County Board of Education
Allegany County Commissioners
Anne Arundel County
Anne Arundel County Auditor's Office
Anne Arundel County Board of Education
Anne Arundel County Public Schools
Baltimore County Auditor's Office
Baltimore County Public Schools
Baltimore, City of
Baltimore, City of -BAPS
Baltimore, City of -Department of Audits
Baltimore, City of -Department of General Services
Baltimore, City of -Public Schools
Baltimore, City of -Bureau of Revenue Collections
Baltimore, City of -Department of Public Works
Bel Air, Town of
Berlin, Town of
Bladensburg, Town of
Bowie, City of
Brunswick, City of
Calvert County Government
Calvert County Government -Calvert Marine Museum
Calvert County Public Schools
Capitol Heights, Town of
Caroline County Board of Education
Caroline County Public Schools
Carroll County Government
Carroll County Public Library
Cecil County Government
Cecil County Government-Department of Finance
Centreville, Town of
Charles County Government
Chesapeake Beach, Town of
College Park, City of
Community College of Baltimore County
Comptroller of Maryland
Comptroller of Maryland - GAD
District Heights, City of
Dorchester County Board of Education
Dorchester County Public Schools
Easton, Town of
Emmitsburg, Town of
ESMEC Energy Trust
Frederick County Budget Office
Frederick County Government
Frederick County Public Libraries
Frederick County Public Schools
Frederick, The City of
Fruitland, City of
Gaithersburg, City of
Glenarden, City of
Greenbelt, City of
Hagerstown, City of
Harford County Government
Harford County Public Library
Harford County Public Schools
Howard County Government
Howard County Government -County Auditor
Howard County Government -Dept of Finance
Howard County Government -Dept. of Public Works
Howard County Government -Office of Central Fleet
Howard County Police Department
Howard County Public School System
Hyattsville, City of
Indian Head, Town of
Kent County Government
Kent County Government -Office of Finance
La Plata, Town of
Maryland Aviation Administration
Maryland Department of Aging
Maryland Department of Housing & Community Development
Maryland Department of Natural Resources
Maryland Department of Transportation
Maryland Dept of Public Safety & Correctional Services
Maryland Economic Development Corporation
Maryland Energy Administration
Maryland Environmental Service
Maryland Health and Higher Education Facilities Authority
Maryland Health Benefit Exchange
Maryland Local Gov't Investment Pool (MLGIP)
Maryland Motor Vehicle Administration
Maryland Port Administration
Maryland Public Television
Maryland State Department of Education
Maryland State Gaming and Lottery Control Agency
Maryland State Highway Administration
Maryland State Retirement Agency
Maryland State Retirement and Pension System
Maryland State Treasurer's Office
Maryland Transportation Authority
Maryland Water Quality Financing Administration
Mayor and City Council of Baltimore
MD Department of Assessments & Taxation
MD Department of Health and Mental Hygiene
MD Department of Health and Mental Hygiene - Behavioral Health Administration
MIEMSS
M-NCPPC
Montgomery College
Montgomery County Government -Community Use of Public Facilities
Montgomery County Government -Department of Environmental Protection
Montgomery County Government -Department of Finance
Montgomery County Government -DHHS
Montgomery County Government -DLC
Montgomery County Government -Employee Retirement Plans
Montgomery County Government -Health and Human Services
Montgomery County Government -Office of Management and Budget
Montgomery County Government -Office of the Inspector General
Montgomery County Public Schools
Motor Vehicle Administration
Mount Rainier, City of
New Carrollton, City of
New Castle County, Delaware
North Brentwood, Town of
North East, Town of
Northeast Maryland Waste Disposal Authority
Ocean City, Town of
Ocean City, Town of -Police Department
Office of Legislative Audits
Perryville, Town of
Prince George's County Government
Prince George's County Government -Office of Finance
Queen Anne's County
Queen Anne's County Commissioners
Queen Anne's County Finance Office
Rockville, City of
Salisbury, City of
Somerset County
Somerset County Commissioners
Somerset, Town of
St Mary's County Government
St Mary's County Metropolitan Commission
St. Mary's County Board of Education
St. Mary's County Public Schools
State Board of Elections
State Highway Administration
State of Maryland - Dept of General Services
State of Maryland - DHMH-Clifton T. Perkins Hosp
State of Maryland -Department of Human Resources/DSS
State of Maryland -Office of Administrative Hearings
State of Maryland, Central Payroll Bureau
State of Maryland, Department of Human Resources
Sykesville, Town of
Takoma Park, City of
Talbot County Government
University Park, Town of
University System of Maryland
Walkersville, Town of
Washington County -Budget and Finance Office
Washington County Commissioners
Washington County Government
Washington County Public Schools
Washington Suburban Sanitary Commission
Westminster, City of
Wicomico County
Worcester County Government



Our Members

Who They Are and What They do...cont.

What We Do...

Account Manager
 Accountant
 Accountant Advanced
 Accountant I
 Accountant II
 Accountant III
 Accountant Lead Specialized
 Accountant Supervisor
 Accountant Supervisor I
 Accountant Supervisor II
 Accountant/Auditor
 Accountant/Auditor - Treasury
 Accountant/Auditor II
 Accountant/Auditor III- Treasury
 Accounting & Financial Systems Division Manager
 Accounting & Fiscal Manager
 Accounting & Fiscal Officer
 Accounting Director
 Accounting Group Leader
 Accounting Manager
 Accounting Officer
 Accounting Supervisor
 Accounting System Administrator
 Accounting Systems Analyst I
 Accounts Payable Manager
 Accounts Payable Supervisor
 Accounts Receivable Manager
 Acting Budget Group Leader
 Acting Chief Financial Officer
 Administrative Services Manager
 Administrator
 Administrator I
 Administrator II
 Advanced Accountant
 Agency Budget Specialist
 Assist. Supervisor of Fiscal Services /Human Resources
 Assistant Audit Manager
 Assistant Budget Officer
 Assistant Chief Auditor
 Assistant Chief-Accounting Operations Division
 Assistant Controller
 Assistant County Auditor
 Assistant Director
 Assistant Director -Debt Management
 Assistant Director Internal Services - Operations
 Assistant Director of Finance
 Assistant Director of Finance and Analysis
 Assistant Director of Finance for Accounting
 Assistant Director of Finance for Operations
 Assistant Director, Central Payroll Bureau
 Assistant Director, Fiscal Compliance Audit Division
 Assistant Director, QA & PD Division
 Assistant Finance Administrator
 Assistant Finance Officer
 Assistant Inspector General
 Assistant Superintendent for Administrative Services
 Assistant Superintendent of Business Services
 Assistant Supervisor Billing & Statistics
 Assistant Vice President of Administrative Services
 Associate Director
 Associate Vice Chancellor of Financial Affairs
 Audit Manager
 Auditor
 Auditor III
 Auditor IV
 Billing Coordinator
 Budget & Grants Administrator
 Budget & Procedures Analyst
 Budget Accountant
 Budget Administrator
 Budget Analyst

Budget Analyst III
 Budget and Finance Manager
 Budget Chief
 Budget Coordinator
 Budget Director
 Budget Manager
 Budget Officer
 Budget Specialist
 Budget Unit Coordinator
 Bureau Chief
 Bureau Chief of Accounting
 Bureau Chief, Department of Management and Budget
 Business Manager
 Business Manager - Enterprise Fund Operations
 Capital Budget Manager
 Capital Projects Analyst
 Cash Analyst
 Cash Management Manager
 Cash Management Specialist
 Cash Manager
 Cash Processing Manager
 Chief Accountant
 Chief Administrative Officer
 Chief Administrative Officer
 Chief Auditor
 Chief Budget Analyst
 Chief Business Officer
 Chief Deputy Treasurer
 Chief Economist
 Chief Finance Officer
 Chief Financial Officer / COO
 Chief Fiscal Officer
 Chief Internal Auditor
 Chief Operating Officer
 Chief Operations Acctg
 Chief, Administrative Services
 Chief, Administrator
 Chief, Budget
 Chief, Budget and Management Research
 Chief, Bureau of Accounting
 Chief, Bureau of Revenue
 Chief, Bureau of Revenue Collections
 Chief, Bureau of Treasury Management
 Chief, Division of Finance & Procurement
 Chief, Division of Fiscal Management
 Chief, Division of General Accounting
 Chief, Division of Treasury
 Chief, Financial Accounting Section
 Chief, Grants and Local Health Accounting
 Chief, Treasury
 City Auditor
 City Treasurer
 Collections Office Supervisor
 Comptroller
 Contracts & Special Projects Manager
 Contracts Manager
 Controller
 Coordinator of Accounting
 Corporate Budget Manager
 County Auditor
 Customer Service Manager
 Debt Manager
 Delinquent Accounts Manager
 Deputy Chief Financial Officer
 Deputy Chief General Accounting
 Deputy Chief Operations Officer
 Deputy Chief, Bureau of Revenue Collections
 Deputy County Administrator
 Deputy Director
 Deputy Director - Office of Finance
 Deputy Director for DFA
 Deputy Director of Debt Management
 Deputy Director of Finance
 Deputy Director of Finance & Budget
 Deputy Director of Investment Services

Deputy Director/Chief Financial Officer
 Deputy Executive Director
 Deputy Inspector General
 Deputy Legislative Auditor
 Deputy Treasurer
 Director
 Director - General Accounting Division
 Director Budget and Finance
 Director Finance, Budget & Administration
 Director of Accounting
 Director of Accounting Operations, Budget & Finance
 Director of Administration
 Director of Budget and Finance
 Director of Budget and Purchasing
 Director of Central Payroll Bureau
 Director of Finance
 Director of Finance and Administrative Services
 Director of Financial Operations
 Director of Operations and Fiscal Services
 Director, Budget & Finance
 Director, Debt Management
 Director, Department of Finance
 Director, Department of Management and Budget
 Director, Finance & Budget
 Director, Finance and Accounting
 Director, Finance and Administration
 Director, Fiscal & Administrative Services
 Director, Fiscal Compliance Audit Division
 Director, Fiscal Services
 Director, General Accounting
 Director, Internal Audit Division
 Director, Loan & Insurance Accounting
 Director, Office of Budget and Reporting
 Director, Office of Finance
 Director, Payroll and Benefits
 Director, Performance Audit Division
 Director, QAPDD
 Director, Revenue
 Division Chief
 Division Manager, Accounting Operations
 Division Manager, Budget and Financial Accounting
 Division Manager, Financial System & Inventory Div.
 Enterprise Fund Controller
 ERP Functional Lead
 Executive Accountant
 Executive Director
 Executive Director of Business Management
 Training
 Executive Director of Fiscal Services
 Finance Administrator
 Finance and Accounting Manager
 Finance Coordinator
 Finance Director
 Finance Manager
 Finance Officer
 Financial Accounting Manager
 Financial Administrator
 Financial Analyst
 Financial Analyst II
 Financial Manager
 Financial Operations Manager
 Financial Program Manager
 Financial Reporting Manager
 Financial Services Manager
 Financial Specialist
 Financial System Administrator
 Financial Systems Manager
 Financial Systems Program Manager
 Financial/Budget Specialist
 Fiscal Administrator
 Fiscal Analyst
 Fiscal Analyst III
 Fiscal Director
 Fiscal Manager I
 Fiscal Manager II

Fiscal Officer Administrator
 Fiscal Services Chief
 Fiscal Specialist
 Fiscal Specialist I
 Fiscal Specialist II
 Fiscal Supervisor
 Fiscal Technician
 G/L Manager
 General Accounting Division
 General Accounting Manager
 Grant Specialist
 Grant Specialist Lead
 Grants Manager
 Insurance Accounting Manager
 Internal Audit Supervisor
 Internal Auditor
 Internal Auditor II
 Inventory Management Specialist
 Investment & Treasury Ops Managers
 Investment and Revenue Manager
 Investment Officer
 Investment Portfolio Manager
 IT Specialist III Systems Accountant
 Lead Accountant
 Legislative Audit Manager
 Legislative Auditor
 Loan Accountant
 Loan Accounting Manager
 Management and Budget Analyst
 Management and Budget Project Coordinator
 Manager
 Manager II
 Manager State Funded Loan Programs
 Manager, Accounting and Financial Systems
 Manager, Financial Management
 Managing Auditor
 Managing Member
 OSESS Fiscal Supervisor
 Payroll Administrator
 Payroll Specialist
 Procurement Supervisor
 Program Administrator
 Program Manager
 Project Administrator
 Revenue Reporting Manager
 Secretary-Treasurer
 Senior Accountant
 Senior Administrative Analyst
 Senior Administrative Analyst I
 Senior Analyst
 Senior Auditor
 Senior Budget & Procedures Analyst
 Senior Budget Analyst
 Senior Debt Analyst
 Senior Financial Analyst
 Senior Financial Officer
 Senior Financial Specialist
 Senior Financial Specialist - Treasury
 Senior Investment Compliance Officer
 Senior Management and Budget Analyst
 Senior Research Analyst
 Senior Staff Accountant
 Special Projects / Management Analyst
 SRF Funding Coordinator
 Supervisor of Finance
 Town Accountant
 Town Administrator
 Town Manager
 Town Treasurer
 Treasurer
 Treasurer / Chief Financial Officer
 Treasury Manager
 Treasury Specialist
 Treasury Supervisor
 Treasury Technician
 Vice President of Finance / Chief Financial Officer

Platinum Level Partnership

\$12,500.00 (2-Year Commitment)

Associate Partner Member Benefits

- Receive six (6) Associate Partner Memberships
- Online Directory Access

Quarterly Conference Benefits (October, January, April)

- Two (2) Complimentary Registrations at two (2) Quarterly Conferences of your choice
- Exhibit Space at all Quarterly Conferences
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Quarterly Conferences
- Pre & Post Conference Attendee list

Annual Summer Conference Benefits

- Five (5) Complimentary Conference Registrations
- Prime Exhibit Booth
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Annual Summer Conference
- Pre & Post Conference Attendee List
- Annual Summer Conference Tote Bag Insert
- Full Page Ad in the Annual Summer Program

Speaker/Educational Benefits

- First right of refusal as Speaker or Panelist
- Up to Four (4) Submissions Annually of Educational Webinars or Educational Content

Branding/Marketing Benefits

- Corporate Logo on website
- Corporate Feature Page that includes; Corporate Logo, Contact Information for the Six (6) Associate Partners, Corporate Description, Clickable Link to Your Corporate Website, Clickable Link to Your Social Media Sites.
- Logo on all Partnership Signage
- Logo on All Electronic Marketing

MDGFOA reserves the right to refuse any Associate Partner application which, in the opinion of MDGFOA, is not in keeping with its mission and goals. Associate Partnerships can not be transferred to clients or outside company representatives.

MDGFOA Fiscal Membership Year: July 1—June 30. MDGFOA does not pro-rate for membership or partnership programs



Palladium Level Partnership

\$10,000.00

Associate Partner Member Benefits

- Receive five (5) Associate Partner Memberships
- Online Directory Access

Quarterly Conference Benefits (October, January, April)

- Two (2) Complimentary Registrations at two (2) Quarterly Conferences of your choice
- Exhibit Space at all Quarterly Conferences
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Quarterly Conferences
- Pre & Post Conference Attendee list

Annual Summer Conference Benefits

- Four (4) Complimentary Conference Registrations
- Non-Prime Exhibit booth
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Annual Summer Conference
- Pre & Post Conference Attendee List
- Annual Summer Conference Tote Bag Insert
- Full Page Ad in the Annual Summer Program

Speaker/Educational Benefits

- First right of refusal as Speaker or Panelist
- Up to Four (4) Submissions Annually of Educational Webinars or Educational Content

Branding/Marketing Benefits

- Corporate Logo on website
- Corporate Feature Page that includes; Corporate Logo, Contact Information for the Five (5) Associate Partners, Corporate Description, Clickable Link to Your Corporate Website, Clickable Link to Your Social Media Sites.
- Logo on all Partnership Signage
- Logo on All Electronic Marketing

MDGFOA reserves the right to refuse any Associate Partner application which, in the opinion of MDGFOA, is not in keeping with its mission and goals. Associate Partnerships can not be transferred to clients or outside company representatives.

MDGFOA Fiscal Membership Year: July 1—June 30. MDGFOA does not pro-rate for membership or partnership programs



Gold Level Partnership

\$7,500.00

Associate Partner Member Benefits

- Receive four (4) Associate Partner Memberships
- Online Directory Access

Quarterly Conference Benefits (October, January, April)

- One (1) Complimentary Registrations at one (1) Quarterly Conferences of your choice
- Exhibit Space at two (2) Quarterly Conferences
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Quarterly Conferences
- Pre & Post Conference Attendee list

Annual Summer Conference Benefits

- Four (4) Complimentary Conference Registrations
- Non-Prime Exhibit booth
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Annual Summer Conference
- Pre & Post Conference Attendee List

Speaker/Educational Benefits

- Up to Three (3) Submissions Annually of Educational Webinars or Educational Content

Branding/Marketing Benefits

- Corporate Logo on website Corporate Feature Page that includes; Corporate Logo, Contact Information for the Four (4) Associate Partners, Corporate Description, Clickable Link to Your Corporate Website, Clickable Link to Your Social Media Sites.
- Logo on all Partnership Signage
- Logo on All Electronic Marketing

MDGFOA reserves the right to refuse any Associate Partner application which, in the opinion of MDGFOA, is not in keeping with its mission and goals. Associate Partnerships can not be transferred to clients or outside company representatives.

MDGFOA Fiscal Membership Year: July 1—June 30. MDGFOA does not pro-rate for membership or partnership programs



Silver Level Partnership

\$5,000.00

Associate Partner Member Benefits

- Receive Three (3) Associate Partner Memberships
- Online Directory Access

Quarterly Conference Benefits (October, January, April)

- One (1) Complimentary Registrations at one (1) Quarterly Conferences of your choice
- Exhibit Space at one (1) Quarterly Conferences
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Quarterly Conferences
- Pre & Post Conference Attendee list

Annual Summer Conference Benefits

- Three (3) Complimentary Conference Registrations
- Recognition by President at Annual Summer Conference
- Pre & Post Conference Attendee List

Speaker/Educational Benefits

- Up to Two (2) Submissions Annually of Educational Webinars or Educational Content

Branding/Marketing Benefits

- Corporate Logo on website Corporate Feature Page that includes; Corporate Logo, Contact Information for the Three (3) Associate Partners, Corporate Description, Clickable Link to Your Corporate Website, Clickable Link to Your Social Media Sites.
- Logo on all Partnership Signage
- Logo on All Electronic Marketing

MDGFOA reserves the right to refuse any Associate Partner application which, in the opinion of MDGFOA, is not in keeping with its mission and goals. Associate Partnerships can not be transferred to clients or outside company representatives.

MDGFOA Fiscal Membership Year: July 1—June 30. MDGFOA does not pro-rate for membership or partnership programs



Bronze Level Partnership

\$3,000.00

Associate Partner Member Benefits

- Receive Two (2) Associate Partner Memberships
- Online Directory Access

Quarterly Conference Benefits (October, January, April)

- One (1) Complimentary Registrations at one (1) Quarterly Conferences of your choice
- Exhibit Space at one (1) Quarterly Conferences
- Corporate Logo on Exhibitor Signage if Exhibiting
- Recognition by President at Quarterly Conferences

Annual Summer Conference Benefits

- Two (2) Complimentary Conference Registrations
- Recognition by President at Annual Summer Conference

Speaker/Educational Benefits

- One (1) Submission Annually of Educational Webinars or Educational Content

Branding/Marketing Benefits

- Corporate Logo on website Corporate Feature Page that includes; Corporate Logo, Contact Information for the Two (2) Associate Partners, Corporate Description, Clickable Link to Your Corporate Website, Clickable Link to Your Social Media Sites.
- Logo on all Partnership Signage
- Logo on All Electronic Marketing


MDGFOA reserves the right to refuse any Associate Partner application which, in the opinion of MDGFOA, is not in keeping with its mission and goals. Associate Partnerships can not be transferred to clients or outside company representatives.

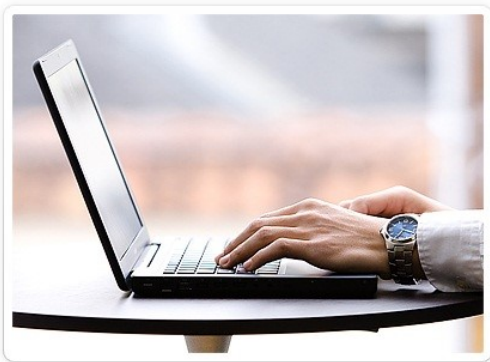
MDGFOA Fiscal Membership Year: July 1—June 30. MDGFOA does not pro-rate for membership or partnership programs





Quarterly Conference Exhibitor and Event Sponsorships

	Quarterly Conference Exhibitor \$400	Quarterly Conference Break Sponsor \$2,000	Quarterly Conference Networking Session \$1,000	Quarterly Conference Luncheon Sponsor \$7,500
Table Top Exhibit Space	<input checked="" type="checkbox"/>			
1 Conference Registration	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>
Mention in Marketing Materials	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Logo on Website	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>
Pre & Post Conference Attendee List	<input checked="" type="checkbox"/>			<input checked="" type="checkbox"/>
Corporate logo on signage	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Corporate Receiving Line		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Recognition by President at conference and event	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>



Go online...

www.mdgfoa.org

Acquire your Partnership, Sponsorship or secure your Exhibit space today!

- ⇒ *Further your Brand Recognition*
- ⇒ *Enhance your Image*
- ⇒ *Increase your Visibility*
- ⇒ *Increase Sales*

Please remember that the funds raised by Associate Partnerships & Sponsorships assists MDGFOA in producing the highest quality conferences, seminars, events, and member services.

If you have any question or would like to discuss Partnerships, Sponsorships or Exhibits, please contact us at mdgfoa@mdgfoa.org

Maryland

GIE



A