MDGFOA Annual Partnership Report

	FY 2018		FY 2019		FY 2020	
Partner	Level	Payment	Level	Payment	Level	Payment
Bank of America	Platinum	Grandfathered	Platinum	Grandfathered	Platinum	Grandfathered
M&T Bank	Platinum	Grandfathered	Platinum	Grandfathered	Platinum	Grandfathered
Wells Fargo Bank, N.A.	Spoi	Sponsored Down		·		
SB and Company, LLC	Palladium	\$10,000.00	Palladium	\$10,000.00		
Wells Fargo	Gold	\$7,500.00	Gold	\$7,500.00	Gold	\$7,500.00
Capital One Bank			Gold	\$7,500.00		
CliftonLarsonAllen	Gold	Grandfathered	Gold	Grandfathered	Gold	Grandfathered
Cohn Reznick	Silver	\$5,000.00	Sponse	ored Down		
JPMorgan	Spoi	Sponsored Down		\$5,000.00		
Capital One Bank	Silver	\$5,000.00	Sponsored Up			
TD Bank	Silver	\$5,000.00	Silver	\$5,000.00	Silver	\$5,000.00
Boomershine Consulting	Bronze	\$3,000.00	Bronze	\$3,000.00		
JP Morgan	Bronze	\$3,000.00	Sponsored Up			
Cohn Reznick			Bronze	\$3,000.00	Bronze	\$3,000.00
Marquette Assoc			Bronze	\$1,750.00	Bronze	\$3,000.00
Zelenkofske Axelrod	Bronze	\$3,000.00	Bronze	\$3,000.00		
Davenport & Company	Bronze	\$3,000.00	Bronze	\$3,000.00	Bronze	\$3,000.00
** Bolton					Bronze	\$3,000.00
PFM Group	Bronze	\$3,000.00	Bronze	\$3,000.00		
** AccuFund					Bronze	\$3,000.00
		\$47,500.00		\$51,750.00		\$27,500.00

** NEW PARTNER

Working Partnerships	Contact Name(s)	ASK/Interest	Notes	Orig Contact- In Person	Other Contact	Follow Up date
					Dates / Phone	
PFM	Bikram Chadha	Discussion on either	Making decision on	6/20/2019	7/10/2019	8/8/2019- Will be back
		increasing their partnership	Outreach vs			from vacation
		level or contributing to the	Partnership.			
		Outreach Program to				
		support AG or CPFO				
Andrews	Lauren Maney/	Bronze Partnership	On the fence. Budget	6/20/2019, 6/21/2019	7/10/2019, 7/22/2019	8/8/2019
	Ciarra Holt		hits in November			
Edmunds	Mark	Silver Partnership	Continued	6/20/2019, 6/21/2019	7/10/2019	8/8/2019
	Pryzbylkowski/		Discussions but			
	Melanie Rowan		highly interested due			
			to their re- Branding			
OpenGov	Ryan McClain/	Silver / Gold Partnership	VERY Interested.	6/20/2019, 6/21/2019	7/10/2019, 7/23/2019	8/5/2019
,	Christine Speil		Just ironing out the			
			money vs. benefits			