9:00 am – 9:10 am: Introduction and Welcome

• Speaker: Robbie Sandlass, President, MDGFOA

9:10 am - 10:00 am: Economic Update

- Speaker: James Glassman, Managing Director & Head Economist, JPMorgan Chase & Co.
- Description: This session will examine the state of the national and state economies and the prospects for continued economic growth. Forecasts for job creation, inflation, and other key economic indicators will be discussed.

10:00 am – 10:50 am: Personal Financial Planning Training

- Speaker: ____, ____, M&T BankSpeaker: ____, ____, M&T Bank
- Description: This session will provide guidance to all attendees on best practices in managing their personal finances. Attention will be given to current legislative compliance, including relevant tax law, best practices for investment, and planning for retirement.

10:50 am - 11:10 am: Break

11:10 am – 12:00 pm: Preparing for Recession and Weathering the Downturn

- Speaker: Local Government Budget Representative
- Speaker: Rating Agency Representative
- Description: Even though the U.S. economy is in the midst of its longest expansion period ever, the next recession is inevitable. This session will help you prepare your budget in advance of the recession and give you guidance on how to best navigate through the downturn. Further guidance will be provided on how to maintain your credit rating through the downturn while still providing services to constituents.

12:00 pm – 12:30 pm: Networking Reception

12:30 pm -1:30 pm: Lunch

1:30 pm – 2:20 pm: Upgrading your Enterprise Resource Planning (ERP) Software

- Speaker: GFOA Business Process and ERP Advisory Services Representative
- Speaker: Local Government Representative
- Description: Many local governments have explored upgrading their ERP system; these types of upgrades typically come at a substantial cost to local governments. This session will provide guidance to local governments who are interested in upgrading, from determining the costs and benefits, soliciting and selecting a vendor, and what to expect during the implementation process.

2:20 pm – 3:10 pm: Financing for Climate Change and Natural Disasters

- Speaker: Angela Price, Deputy Director, Howard County Department of Finance
- Speaker: Lori Buchman, _____, Howard County Department of Finance
- Description: The frequency and magnitude of natural disasters has increased over the last decade as many local jurisdictions have had communities impacted by severe storms. This session will detail various methods for financing for natural disasters before they occur. Guidance will also be provided for navigating through FEMA disaster relief grants.

3:10 pm - 3:30 pm: Break

3:30 pm - 4:30 pm: Maryland General Assembly Update

- Speaker: Michael Sanderson, Executive Director, Maryland Association of Counties
- Description: This session will provide a recap of the 2020 legislative session of the General Assembly of Maryland and how it will impact government finance officers.