

**MDGFOA Upcoming Quarterly Conferences** April 24, 2020 October 30, 2020

Annual Summer Conference In Ocean City June 17-19, 2020

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# Maryland



# Winter Conference

January 24, 2020 BWI Marriott

## AGENDA

8:30 am Continental Breakfast / Registration

9:00 am - 9:10 am Welcome and Introductions Robert (Robbie) Sandlass, President, MDGFOA

> 9:10 am - 10:50 am **GASB Update** Dean Meade, Sr Research Mgr., GASB

> > 10:50 am—11:10 am **Break**

11:10 am - 12:00 noon Artificial Intelligence, Robotics and Power of API, Payment Trends: Digital Adoption and Fraud Prevention Brian S. Anderson, Executive Director, Head of Payables Solutioning, J.P. Morgan

> 12:00 noon - 1:30 pm Networking Session & Luncheon

1:30 pm - 2:20 pm **Federal Legislative Update** Michael Belarmino, Sr. Policy Advisor, Federal Liaison Center, GFOA

> 2:20 pm - 2:40 pm *Break*

2:40 pm - 3:30 pm

**Update on the Kirwan Commission and other State Legislation** Michael Sanderson, Executive Director, Maryland Association of Counties (MACo)

Robert Sandlass, Treasurer, Harford County Government (MDGFOA President) John Woolums, Esq., Director of Governmental Relations, MABE

#### 3:30 pm - 4:30 pm Records Compliance, Retention, and Disclosure

Kathryn Baringer, Director of Appraisal and Description, Maryland State Archives James Watson, Appraisal Archivist, Maryland State Archives Leslie Knapp, Legal & Policy Counsel ,MACo Kimberly Min, Partner, Whiteford Taylor Preston, LLP

# Thank you to our 2019-20 Partners Platinum



## www.MDGFOA.org



#### Kimberly Min, Partner Whiteford, Taylor, Preston LLP

Ms. Min's practice focuses on representing clients in public finance transactions and in all facets of institutional and entrepreneurial real estate transactions, including, acquisition, development, financing, management, leasing and disposition. Her experience includes public/private partnerships, tax credit structures, private equity, joint ventures, and mergers and

acquisitions involving the transfer of real estate.

Ms. Min's public finance practice includes the representation of borrowers, issuers, bond purchasers and credit enhancers of tax-exempt bonds. She has represented non-profit and for-profit borrowers and bond issuers for acquisition and development financing, government issuers for public projects and private activity use bonds, and national and local banks in credit enhancement and remarketing, and direct purchases of bonds.

With over 15 years' experience in real estate law, Ms. Min's practice focuses on representing clients in all facets of institutional and entrepreneurial real estate transactions, including, acquisition, development, financing, management, leasing and disposition. Ms. Min represents both national and local owners and tenants in retail and other commercial leasing. Her experience also includes complex vertical and horizontal condominium regimes, reciprocal easement agreements, public/private partnerships, tax credit structures, private equity, joint ventures, and mergers and acquisitions involving the transfer of real estate. Based on this broad experience Ms. Min seeks to tailor her legal advice and negotiations to accommodate the business interests of our clients to promote a more efficient and effective transaction.

Ms. Min's pro bono work includes representing non-profits in utilizing state and federal historic tax credits for the lease and rehabilitation of Baltimore City-owned national historic landmarks, the development by a joint venture of charitable stakeholders of a Baltimore City contract school and the development and construction by a community organization of a Baltimore City-owned children's park in the Mt. Vernon historic neighborhood and the development.



#### James Watson, Appraisal Archivist Maryland State Archives

James Watson graduated from the University of Maryland Baltimore County in 2005 with a B.A. in History. He has been employed as an Appraisal Archivist at the Maryland State Archives for the last 14 years. His focus there has been the development of records retention policy for agencies at all levels of state government. In addition to this, his other primary focus has been the

management of digitization projects for various government agencies and private institutions. As part of the management of these digitization projects he has been brought in to evaluate records that have been damaged in order to determine what work would be required to scanning.

He is also recipient of a 2019 COSA/Ancestry Leadership Award. Recently, he has been promoted to the position of Director of Digital Acquisition, Processing and Publication for the Maryland State Archives.



#### Leslie Knapp Jr., Legal & Policy Counsel MACo

Legislative Affairs Areas: education, environment, governmental liability and courts, parks and recreation, planning and zoning, public ethics and information, public safety and corrections. Liaison to affiliates including Attorneys, Corrections, and Planners.



#### Dean Meade, Senior Research Manager Governmental Accounting Standards Board (GASB)

Dean Mead is the Senior Research Manager at the Governmental Accounting Standards Board. Dean is lead methodologist for the GASB, responsible for overseeing project managers in the planning, design, and administration of the GASB's research agenda, managing external research, and interfacing with the academic community. Dean also coordinates the GASB's constituent

Standards Advisory Council. Dean is staff liaison to the Governmental Accounting Standards Advisory Council. Dean is a lecturer at Rutgers Business School, Rutgers University. Prior to joining the GASB, Dean was the Deputy Research Director at the Citizens Budget Commission in New York City. At that time, he was an adjunct member of the finance faculty at the Robert F. Wagner Graduate School of Public Service, New York University, where he pursued his doctoral studies in public finance, public policy, and management. He holds an undergraduate degree in public policy from Cornell University.

#### **GASB AFFINITY GROUP MEETING COMING SOON!**

Watch for the email promotion or check the MDGFOA Website



Brian Anderson, Executive Director, Head of Payables Solutioning J.P. Morgan

As part of Wholesale Payments Product Delivery, Brian Anderson leads the Payables Product Solutions Specialist team for Commercial Banking. His team is responsible for delivering end-to-end expertise and guidance on best-inclass payment and connectivity solutions. This includes bringing product

innovations to market through internal build and partnerships, providing insight on industry trends and client business case analysis.

Brian has twenty-seven years of financial industry experience, fourteen of which have been with J.P. Morgan. He started his career with a small mutual savings bank in Connecticut. In 2000, he joined Aetna Financial Services as Corporate Cash Manager. Shortly after the acquisition by ING (now Voya Financial), he relocated to Atlanta, Georgia as Treasury Director of the North American Insurance/Broker Dealer operations. Brian joined J.P. Morgan in 2005 as a Sr. Treasury Management Officer covering the Southeast for Corporate Client Banking. In 2011, he relocated to Houston, Texas as Sr. Business Manager for Middle Market Banking and Specialized Industries. As part of this role, Brian established an international team dedicated to sales reporting, big data consumption and research support for the Middle Market business. In 2014, Brian was selected into the JPMC Detroit Service Corps, an engagement initiative aligned with the financial commitment to the revitalization of the city of Detroit.

Brian holds a Masters of Business Administration in Finance from Renssalear Polytechnic Institute, a Bachelor Degree in Human Resource Management from Pace University, an Associate of Science Degree from State University of New York at Cobleskill and is a graduate of the Connecticut School of Finance and Management.

Brian lives in Woodbury, Connecticut with his wife Jennifer and four children, Katelynn, Leann, Hunter and Courtney. Outside of J.P. Morgan, Brian is active in the local community through his church and philanthropic activities. He is currently on the Board of Directors for the non-profit Global Relief Association for Crises & Emergencies.



#### Michael Belarmino, Sr. Policy Advisor, Federal Liason Center, GFOA of the US and Canada

As Senior Policy Advisor of GFOA's Federal Liaison Center, Michael leads coalition and grassroots advocacy efforts in the areas of public pensions, internet sales tax, federal preemption legislation and healthcare reform. Additionally, Michael supports the FLC's Director on

legislative and regulatory advocacy related to tax reform, infrastructure investment and federal appropriations and budget legislation. Michael also serves as staff on GFOA's CORBA Committee. Prior to joining GFOA, Michael was an Associate Legislative Director for Finance, Pensions and Intergovernmental Affairs at the National Association of Counties (NACo). At NACo, he was responsible for all policy development and lobbying for the association in the areas of municipal finance and tax, elections, pensions and county and tribal government relationships. He also served as Associate General Counsel for NACo. Michael has a BBA in Computer Information Systems from Georgia State University and a JD/MBA from Western New England University. He is a Member of the Pennsylvania State Bar.



#### Michael Sanderson, Executive Director Maryland Association of Counties (MACo)

Michael Sanderson is the Executive Director of MACo, the Maryland Association of Counties. MACo represents county governments on policy and fiscal issues in Annapolis, and serves the county elected officials across the state. Michael has been with MACo for 24 years, and just hit the ten vear mark as the Director. Michael also co-hosts the Conduit Street

Podcast, which covers state policy and politics across Maryland. He's got a long history with state and local fiscal issues, and is pleased to be a frequent MDGFOA presenter.



#### Robert Sandlass, Treasurer, Harford County Government (MDGFOA President)

Robert F. Sandlass, Jr., Treasurer, was appointed to his current position with Harford County in 2014. His prior experience includes being the budget bureau chief and the supervisor of fiscal and policy analysis for the local governments of Carroll and Baltimore Counties, respectively. He holds a bachelor's degree in economics from Hampden-Sydney College

and a master's degree in public administration from the University of Baltimore. Robert is the president for the Maryland Government Finance Officers Association, and he also serves on the Budget and Finance Committee of the Maryland Association of Counties.



#### John Woolums, Esq., Director of Governmental Relations Maryland Associations of Boards of Education

John R. Woolums, Esq. is the Director of Governmental Relations with the Maryland Association of Boards of Education (MABE). Mr. Woolums has been responsible for conducting the Association's state and federal lobbying activities on behalf of Maryland's twenty-four

local boards of education since 2001. He is a 1995 graduate of the University of Maryland School of Law and is a member of the Maryland Bar. Since 2006, he has coauthored and coedited the Maryland School Law Deskbook. Mr. Woolums is a 1987 graduate of Miami University in Oxford, Ohio. Upon graduation he worked for five years as a legislative aide to U.S. Senator Barbara Mikulski. Following graduation from law school, he worked with a Washington, DC law firm; and as committee counsel to the Maryland House of Delegates Environmental Matters Committee in 1997. Prior to joining MABE, Mr. Woolums was the associate director of the Maryland Association of Counties from 1998 to 2001.



# Kathryn Baringer, Director of Appraisal and Description, Maryland State Archives

Kathryn Baringer graduated from Youngstown State University, Ohio, with a B.A. and an M.A. in History. She has been employed at the Maryland State Archives for the last 13 years. She is the director of Appraisal and Description. The Appraisal and Description Department provides Maryland public officials with guidance on

records management issues.

The Appraisal and Description Department also, in cooperation with the Records Management Division of the Department of General Services, advises agencies on the creation of records retention and disposal schedules, reviews schedule drafts, and makes recommendations to the State Archivist on whether to approve those drafts.

