



# Business Learning Institute

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# Basic of Exploring Data in Excel - Tables, Key Functions, and Pivot Tables

**Don Tomoff**

Business Learning Institute Provider

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## **PRESENTED TO**

Maryland Government Finance Officers Association

In-person (Ocean City, MD)

June 15, 2022



### Donald Tomoff, CPA, MBA

Don is the founder of Invenio Advisors LLC, a consulting firm specializing in information management, process improvement, reporting and data analysis, as well as education and training. Don's experience includes "Big 4" public accounting, senior-level industry finance positions, and consulting. Don's industry experience includes serving eight years with Jo-Ann Stores as VP, Finance and Treasurer.

Since 2010, Don has focused his efforts with executives and companies on many digital process improvement, data analytics and training initiatives, including developing and implementing mobile information strategies. His efforts are focused on the identification of process improvement opportunities, and leveraging readily available technology tools to drive that change. In addition to consulting, Don speaks at various conferences, including the IMA National Conference in Indianapolis, IN.



### ADDITIONAL MATERIALS FOR YOUR STAFF

**Pam Devine, Customized Learning Manager**

800-782-2036, ext. 321 | [pam@aicpa-cima.org](mailto:pam@aicpa-cima.org)

Automation In Excel: Using Macros Without Understanding Code (VBA)

CPA Firm Business Development: Don't Miss The Data Analytics Opportunity

Custom Excel Training: Basic to Beginner Advanced

Excel – Young Professionals: Skills to Jump Start Your Career

Excel Data Management: Tables and Pivot Tables Challenge

Excel Essentials & Intro to Data Analysis For Accounting and Finance: Part 1 – Excel Basics and Best Practices

Excel Essentials & Intro to Data Analysis For Accounting and Finance: Part 2 – Formulas and Functions: Best Practices and Top Functions To Understand

Excel Essentials & Intro to Data Analysis For Accounting and Finance: Part 3 – Data Management & Introduction to Power Query

Excel Essentials & Intro to Data Analysis For Accounting and Finance: Part 4 – Data Analysis, Pivot Tables and Power Pivot

Excel Productivity: 5 Excel Tips and Techniques to Massively Boost Team Productivity

Excel, Power BI and Data Analysis – Eliminating the Paralysis of the Analysis

Excel, Power BI and Data Analysis – Eliminating the Paralysis of the Analysis

Excel, Power Tools, and PowerBI: Upping Your Data Analytics Game

Excel: 5 Reports Your CFO Wants (But Probably Doesn't Have) – Developing an Anticipatory Mindset

Excel: 5 Tips for Understanding a Complicated Spreadsheet

Introduction to Data Analytics with Power Pivot

Introduction to Microsoft OneNote

Introduction to Data Analytics with Power Query (Get and Transform in Excel 2016)

Stand Out with Your Excel Skills: Key Capabilities to Set You Apart

Tech Trends for Accountants: What To Know and What You Can Do About It

The Big 5: Excel and PowerBI Data Topics

The Essentials of Data Analytics: Excel & PowerBI

Welcome To The Future: Forget "Excel" – Understand Today's Excel

# Basics of Exploring Data in Excel

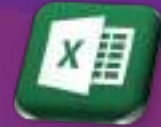
## *Data, Tables, Functions, Pivot Tables*

Presentation MDGFOA 2022 Annual Summer Conference

Don Tomoff, CPA, MBA

June 15, 2022

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1

## About Don



### Don Tomoff

[LinkedIn Profile](#)

- [#twinztalk](#)
- [#twinztechtip](#)

[Twitter](#)

[Google Search Don](#)

["Let's Excel" Blog on Medium](#)

[BLI Instructor](#)

*CPA, MBA, senior financial executive with experience in public accounting, industry and consulting*

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## Agenda

-  1 – About This Presentation
-  2 – The Language of Data
-  3 – Data Structure & Excel Tables
-  4 – Key Excel Functions Review
-  5 – Pivot Tables / Pivot Charts
-  6 – Data Case Studies / Tips
-  7 – Handouts

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3

*"In a world of more data, the companies with more data-literate people are the ones that are going to win." — Miro Kazakoff, senior lecturer, MIT Sloan [\(Link\)](#)*

## About This Presentation

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4

## Download Presentation PDF



- Think of this as an e-book.
- Resource with touch navigation and many content links.
- Load onto your Mobile device for easy access.

[Click Here to Access](#) (or Scan Code) >>



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## About This Presentation

1. Navigating the document
  - Tap *Invenio Advisors, LLC* >> Return to Agenda page
  - QR Codes provided for mobile device content access
2. It is a RESOURCE. Take it with you (mobile) / keep it with you!
3. [Content hyperlinks are live.](#)

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## Learning Objectives

Upon completion this session, participants will be able to:

1. Develop and utilize Excel data Tables for your data and recall why they are necessary,
2. Identify proper structuring of data for pivot table analysis,
3. Recognize how pivot tables and pivot charts can make analysis faster, easier, and more flexible, and
4. Understand modifying data fields / dimensions to simplify and prepare for data analysis. Awareness of key functions and formulas!

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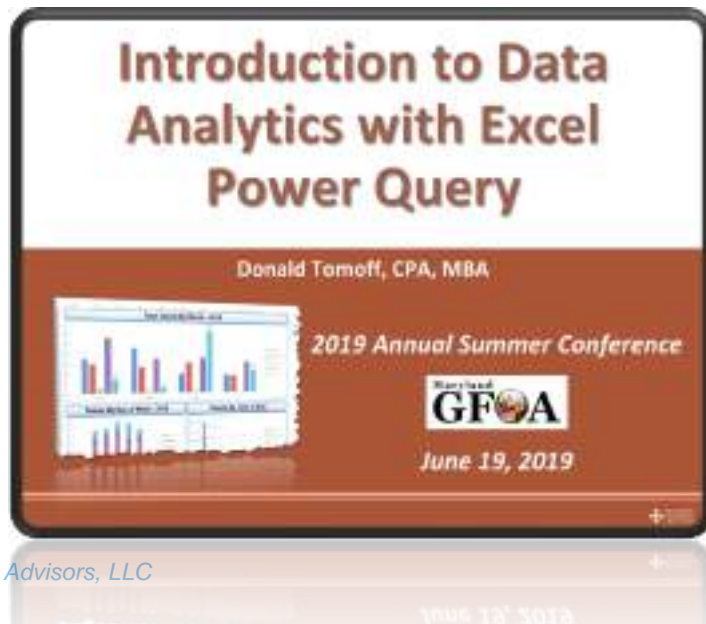
*How much time do you spend using Excel each day?*

1. Less than 1 hour
2. 2-3 hours
3. 3-5 hours
4. Seems like all day!

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QUESTION  
#1

## Prior MDGFOA Presentation? – June 19, 2019



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10

WERE YOU  
THERE?

## Before We Dive In...Recommended Excel Skills?



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1. PowerQuery
2. PowerPivot (includes Pivot Tables)
3. Dynamic Arrays (365)
4. Data Visualization
5. Formatted Tables
6. Functions (20 key items)
7. Data Validation
8. PowerBI (separate tool)



## Consider Baking a Pie...

“Similarly, when it comes to something like splitting column, I think it’s irresponsible not to mention Power Query. **Why?**”

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Oz du Soleil • 1st

Microsoft Excel MVP | Excel Instructor on LinkedIn | YouTube: Excel on F...

22h +++

My approach has been to teach people what they need to know in order to be able to function.

In the latest book I describe baking a pie. Even a very basic pie is going to require some basic, intermediate and advanced skill. You're not going to have a pie if all you can do is measure ingredients.

Some pies are more complex than others, but there still is no such thing as baking a pie with only beginner level skill. A person has to step up and perform.

Similarly, when it comes to something like splitting columns, I think it's irresponsible not to mention Power Query. Why?

Splitting columns and repeatedly splitting columns is a common need. It'd be a genuine move to show someone Text-to-Columns and say, "In a year, if you're ready, I'll show you Power Query, TEXTBEFORE, TEXTAFTER, and Flash Fill."

Jazz musicians do that kind of mess to up and coming musicians. "If you can't play Satin Doll in all 12 keys, you're forbidden from playing any jazz that was published after 1970."

# The Language of Data

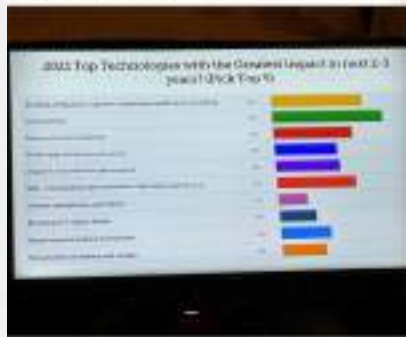
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13

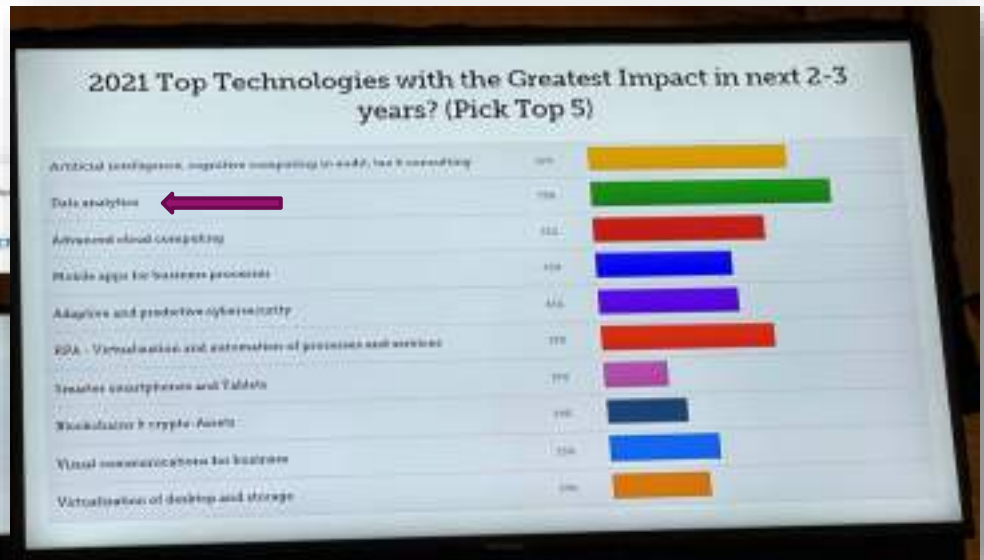
## Why Analytics? Why Now?

Tom Hood, CPA, CITP, CMAA  
EVP Business Engagement & Growth at Association of International  
Certified Professional Accountants  
15h · 5

Top Technologies Impacting Finance & Accounting Pros at AICPA/CMAA  
with 200 plus finance pros.



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DA is the #1 technology expected to impact finance & accounting professionals in the next 2-3 years!

## So, Why Data Analytics?

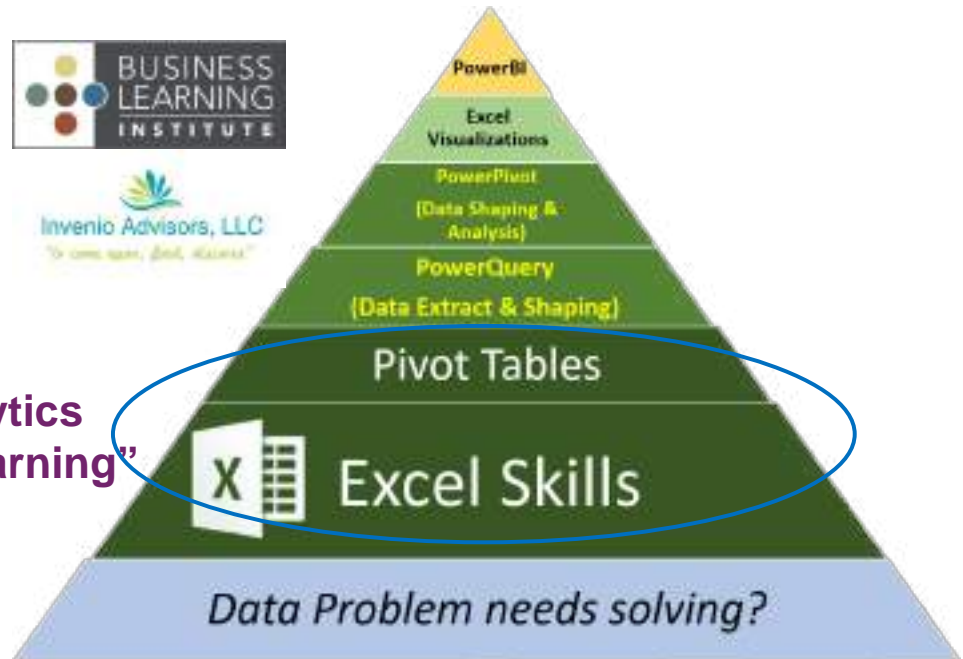


*“By now it has become clear that all businesses should embrace data to make their organization as efficient and profitable as possible. Old and tiresome puns like ‘data is the new oil’ may have been used to death but they have in no way whatsoever lost their meaning. This is because data is indeed one of the most important commodities to any business.”*

- [FintechTimes - Promoting Digital Growth Through a Hands-on Approach to Data & Analytics](#)

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## Microsoft's Analytics "Hierarchy of Learning"



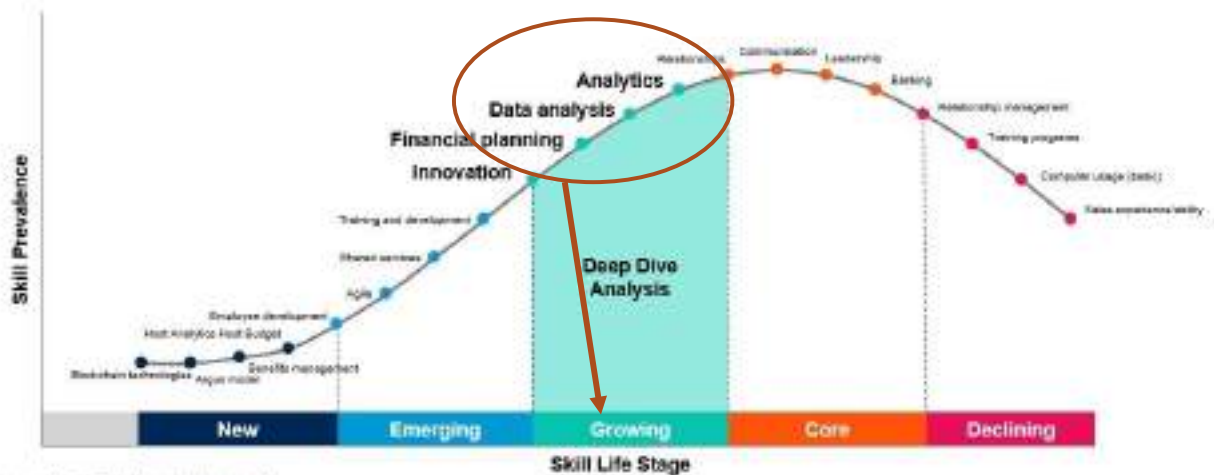
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## Gartner Skills Life Cycle Analysis (2021)

### Financial Managers

Skills Life Cycle — S&P 100 Employers

[Click Here for related LinkedIn Post](#)



Source: Gartner TalentMarket (March, 2021)

## Data Analytics - Basic Terminology

1. Data Structure – “**Proper**” **Dataset** (Fields & Records VS Columns & Rows)
2. Transaction (**Fact**) tables (e.g., sales data) vs Lookup (**Dimension**) tables (e.g., customer table)
3. **ETLR** – Extract, Transform, Load and Report
4. **EDA** – exploratory data analysis
5. Relational Databases – **Data Joins** between tables “connect” data
6. **Queries** (PowerQuery, M-Code)
7. **Modeling** (PowerPivot, DAX, Data Model)

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19

## Consider...Typical Participant Poll Responses

1. Do you work with data? **100%**
2. Aware of Excel Tables and Pivot Tables? **70%**
3. Can explain the purpose of each and why they are important? **50%**
4. Use Tables and Pivot Tables on a regular basis? **20%**

**= OPPORTUNITY!**

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# Data Structure and Excel Tables

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20


21

## Data Basics – Data Structure

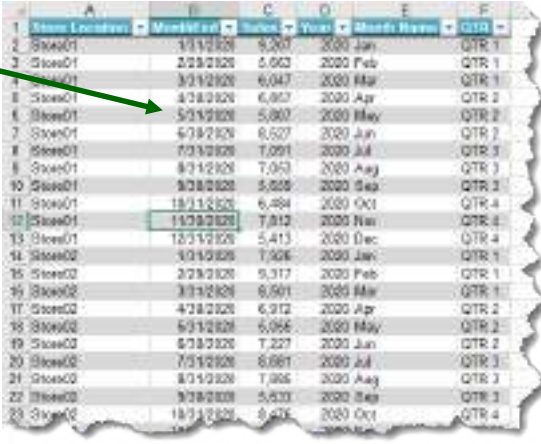
1. [Excel Tables \(Data Structure\)](#)
2. LOOKUP Functions - VLOOKUP, HLOOKUP, XLOOKUP – (Data Structure)
3. Date “dimensions” to shape data (Data Structure)
4. Pivot Tables (Data Analysis)

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## Store Sales Data – Structure Example




**Common Data Structure**



**Proper Data Structure**

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## Tables – Demo (see Handouts)



#9 CREATING TABLES (DATA TABLES STRUCTURE IN EXCEL) - ST					
Name (Last, First)	DeptNumber	Department	Annual Salary	SalaryGroup	Count
Norling, Jeremy	2	Marketing	43,374	> \$30.0K <= \$60.0K	
Milici, Tuan	4	Information Technology	68,209	> \$60.0K <= \$100.0K	
Brawner, Joanna	2	Marketing	46,837	> \$30.0K <= \$60.0K	
Chaparro, Latasha	4	Information Technology	67,424	> \$60.0K <= \$100.0K	
Danziger, Patrina	4	Information Technology	87,841	> \$60.0K <= \$100.0K	
Guntum, Mandi	1	Merchandising	31,712	> \$30.0K <= \$60.0K	
Meng, Sarai	1	Merchandising	77,852	> \$60.0K <= \$100.0K	
Kosika, Nestor	4	Information Technology	69,857	> \$60.0K <= \$100.0K	
Sankis, Francesca	5	Operations	64,174	> \$60.0K <= \$100.0K	
Reising, Dorcas	1	Merchandising	100,984	> \$100.0K	
McHone, Dora	5	Operations	95,765	> \$60.0K <= \$100.0K	
Suess, Shanel	2	Marketing	91,693	> \$60.0K <= \$100.0K	
Bonds, Sonya	1	Merchandising	109,560	> \$100.0K	
Pledger, Anastasia	5	Operations	70,594	> \$60.0K <= \$100.0K	
Pringleau, Marquette	5	Operations	65,183	> \$60.0K <= \$100.0K	
Mollett, Barbera	5	Operations	66,520	> \$60.0K <= \$100.0K	
McMurray, Kate	4	Merchandising	70,523	> \$60.0K <= \$100.0K	

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## Key Benefits / Features of Excel Data Tables

1. Automatic data filters and sort options
2. Formulas “Structured” references vs cell references
3. Auto-fill formulas
4. No need to freeze headers to keep column references
5. Dynamic range (updates as new records are added)
6. Auto expansion of table as data is added (rows & columns)
7. Auto summing and calculations on table totals

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24

25

## Excel Tables (Data Structure)

1. Foundation of data structure for analysis purposes
2. Benefits of Excel Tables:
  - [“Excel Tables: Overlooked, Yet Awesome”](#)
  - [“Want to become a Data God? Learn Excel Data Tables”](#)

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## Data Structure Discussion - Examples

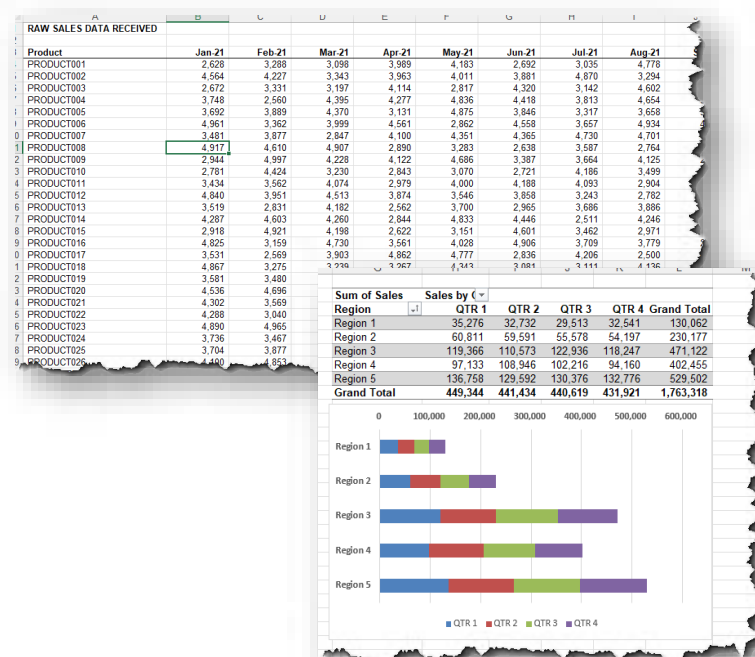
1. [Sales dataset](#)
2. [Payroll Budget dataset](#)
3. [Date / Time Timeclock dataset](#)

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## Sample Sales Dataset (Basic)

1. Structure issues?
2. What might I want to know?
  - This question drives transformation process
  - Create analysis flexibility by adding Fields to enable analysis



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## Budget Payroll Dataset (Intermediate)

- Budget calculations, but we need quick analysis!
- What might we want to know?
  - Salary Totals by Dept?
  - Quarterly trend?

The screenshot shows a spreadsheet titled "Payroll Budget Calculations". The main table lists employees with columns for Name, Employee ID, Position, Position Title, Date Code, and a range of quarterly salary data (Q1 2020 to Q4 2020). A summary table is overlaid on the right, showing the Sum of Amount by Quarter and Grand Total for various Cost Centers.

Cost Center	QTR 1	QTR 2	QTR 3	QTR 4	Grand Total
Administrative	242,937	242,937	248,059	250,606	984,540
Analytics	227,374	227,374	231,303	236,455	922,506
Executive	108,598	108,598	110,277	112,728	440,201
IT Support	204,211	204,211	207,454	210,941	826,817
Marketing	177,412	177,412	181,459	184,254	720,537
Operations	359,976	359,976	367,824	372,791	1,460,568
Wellness	133,554	133,554	134,820	138,346	540,274
<b>Grand Total</b>	<b>1,454,062</b>	<b>1,454,062</b>	<b>1,481,197</b>	<b>1,506,121</b>	<b>5,895,442</b>

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## Date / Time Timeclock Dataset (Intermediate +) – 1

- Employee time clock data for analysis
- Dimension fields need to be added for flexibility!
- What's the optimal way to approach this?

The screenshot shows a spreadsheet titled "START DATA - PROVIDED TO US". The main table has columns for Date, Start Time, and End Time. Below this, there is a detailed view of time clock data for a specific employee, showing multiple entries with Date, Start Time, End Time, and a calculated duration.

Date	Start Time	End Time
6/1/2020	07:37:25	16:48:57
6/2/2020	06:20:06	16:48:40
6/3/2020	07:14:01	17:43:41
6/4/2020	07:35:17	18:17:00
6/5/2020	07:30:43	18:31:50
6/6/2020	07:06:50	16:30:50
6/7/2020	08:14:18	16:49:11
6/8/2020	06:56:48	16:42:06
6/9/2020	07:17:18	17:01:16
6/10/2020	07:27:50	17:38:29
6/11/2020	07:52:00	16:51:59
6/12/2020	07:22:23	16:55:38
6/13/2020	07:19:34	17:46:51

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29

## Excel Date & Time Basics

EXCEL - KEY DATE & TIME CONCEPTS				
Formatted Date	Format	Formula	Underlying value	Shortcut
6/6/2022	Date	=TODAY()	44718.00	CTRL + ; (semi-colon)
6/6/2022 15:46	Date / Time	=NOW()	44718.66	CTRL + ; (semi-colon), then SPACE & "CTRL + SHIFT + ;"
3:17 PM	Time		0.64	CTRL + SHIFT + ; (semi-colon)
	Using formulas will cause results to be dynamic, otherwise they are static			
	Underlying value of just time is decimal value of PORTION of 24 hours			

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## Date / Time Timeclock Dataset - 2 (Intermediate +)


1. Employee time clock data for analysis
2. Dimension fields need to be added for flexibility!
3. What's the optimal way to approach this?

TableName	Source?	Sample Value	Comments
Date	Provided	6/3/2020	
StartTime	Provided	07:17:25	
EndTime	Provided	16:46:57	
Total_Hours	Added	9.19	24 hours of Time = 1, thus to calc total hours we need to convert to hours of a day (multiply by 24)
Year	Added	2020	
Month	Added	6	
MonthEnd	Added	6/30/2020	
Quarter	Added	QTR 2	
MonthName	Added	Jul	
WeekNumber	Added	25	
Year-WeekNum	Added	2020-23	TEXT function used to "pad" week number as 2 characters (01, 02, etc.)
DayOfWeek	Added	1	Day of Week starts on MON, thus the 2 in the WEEKDAY formula
WeekDayName	Added	Mon	
AM_Hours	Added	4.82	
PM_Hours	Added	4.38	
Overtime_Hours	Added	1.19	OT defined as any hours incurred on a Sat or Sun, or any hours in excess of 8 hours on a weekday

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31

## Tables – My Fav Keyboard Shortcuts

1. *Create Table* – CTRL + T (CTRL + L also works)
2. *Select Table Area* – CTRL + A (& “CTRL + A” twice!)
3. *Activate Filter Dropdown Menu* – ALT + 
4. *Insert / Delete Row or Column* – CTRL + “+” / CTRL + “-”
  - **ROW?** Select cell in Table (Insert Row above)
  - **COLUMN?** Select minimum two cells in Table (Insert COL to Left)

# Key Excel Functions Review

# Data Transformation – Shaping For Analysis



## “How To” Review items – [Workbook Link](#)

- This workbook covers various Excel functions and capabilities that are considered essential knowledge to understand related to working with data in Excel.

Sheet List	Index	Checked out?	Site To Share	Reviewed?	Result	Translation
Index	1	OK	<a href="#">Go To Sheet</a>			
Index, Review, Review	2	OK	<a href="#">Go To Sheet</a>			
FlashFill	3	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	Flash Fill is a new feature added in Excel 2013.
FlashFill	4	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	5	OK	<a href="#">Go To Sheet</a>			
VLOOKUP	6	OK	<a href="#">Go To Sheet</a>			
VLOOKUP	7	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	[No version here] VLOOKUP is a common and long-standing feature for data functions like VLOOKUP, HLOOKUP, and LOOKUP.
VLOOKUP	8	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	9	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	10	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	11	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	12	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	13	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	14	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	
VLOOKUP	15	OK	<a href="#">Go To Sheet</a>	REVIEW	YES	

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## KEY TOPICS

- FlashFill
- VLOOKUP (Exact Match)
- VLOOKUP (Approx Match)
- Tables
- Table Slicers
- Transpose



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35

## Excel 365? Does It Really Matter?



[Link to open](#)

- Power Query** lets you to connect, transform and analyze HUGE datasets, from virtually any source
- Data models (Power Pivot)** allow you to join tables using the power of relational modeling, without writing a single formula
- Dynamic arrays** are revolutionizing how cell formulas work, with spilled values and functions like SORT, UNIQUE & FILTER
- Functions** like LET and LAMBDA are helping Excel users write clean code and define powerful custom functions
- New (**custom**) **data types** add layers of rich, real-time info to spreadsheet values, from stocks and geography to chemistry and food

## Excel – Open Letter to C-Suite...



[Link to open](#)

*"My recommendation is to make sure that a "skills update" training course covers Tables, Power Query, Dynamic Array formulas and at least an overview of Power Pivot, otherwise look for another training provider. Then for those people who have the "data gene" give them dedicated Power Query, Power Pivot and even Power BI training. They'll love it and your organization will benefit from having these internal data champions in the team.*"



## "Modern" Excel...

1. Power Tools ([Power Query](#) & [Power Pivot](#))
2. Dynamic Array Formulas ([Blog post here!](#))
  - o [UNIQUE](#), [SORT](#), [FILTER](#), etc
3. [XLOOKUP](#) replaces [VLOOKUP](#)
4. Artificial Intelligence ([Recommended Pivot Tables](#), [Recommended Charts](#), [Analyze Data \(Ideas\)](#))
5. [New "Data Types" Ribbon](#) & [Custom Data Types](#)
6. LAMBDA Functions ([Blog post here](#)) – in Beta currently, but this is game changing!
7. [LET](#) Function
8. PowerPivot Pivot Tables!

# Data Transformation – Shaping For Analysis



## “How To” Review items – DEMO / Workbook Review

- This workbook covers various Excel functions and capabilities that are considered essential knowledge to understand related to working with data in Excel.

Sheet List	Index	Download?	Go To Sheet	Reviewed?	Notes
Index	1	OK	Go To Sheet		
Index, Review, Advanced	2	OK	Go To Sheet		
INDEX_ST	3	OK	Go To Sheet	REVIEW	YES: Flash Fill is a new feature added in Excel 2019.
INDEX_F	4	OK	Go To Sheet	REVIEW	YES: INDEX function is updated in a table or pivot table.
VLOOKUP_ST	5	OK	Go To Sheet		
VLOOKUP_F	6	OK	Go To Sheet		YES
XLOOKUP_ST	7	OK	Go To Sheet	REVIEW	YES: [XLOOKUP] is a new function and has replaced the VLOOKUP, HLOOKUP, and LOOKUP.
XLOOKUP_F	8	OK	Go To Sheet	REVIEW	YES
INDEX MATCH_ST	9	OK	Go To Sheet	REVIEW	YES: INDEX and MATCH is a popular method in Excel for performing data-related tasks. (1 Very Basic)
INDEX MATCH_F	10	OK	Go To Sheet	REVIEW	YES
INDEX MATCH_ST	11	OK	Go To Sheet	REVIEW	YES: INDEX function is updated in a table or pivot table.

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### KEY TOPICS

- FlashFill
- VLOOKUP (Exact Match)
- VLOOKUP (Approx Match)
- Tables
- Table Slicers
- Transpose



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## Pivot Tables / Pivot Charts

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## Pivot Tables Introduction



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<http://bit.ly/2cO7cy1>



## Pivot Tables Topics

1. [Inserting a pivot table \(and the “ALT, N, V shortcut”\)](#)
2. [Field list review and layout](#)
3. [Recommended PivotTable](#)
4. [Pivot Table context menus and options](#)
5. [“Right-click” menu options](#)
  - [Value Field Settings](#)
  - [Pivot Table Options](#)
6. [Change Default Layout Settings \(365\)](#)
7. [Demo](#)

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## Inserting a Pivot Table - 1

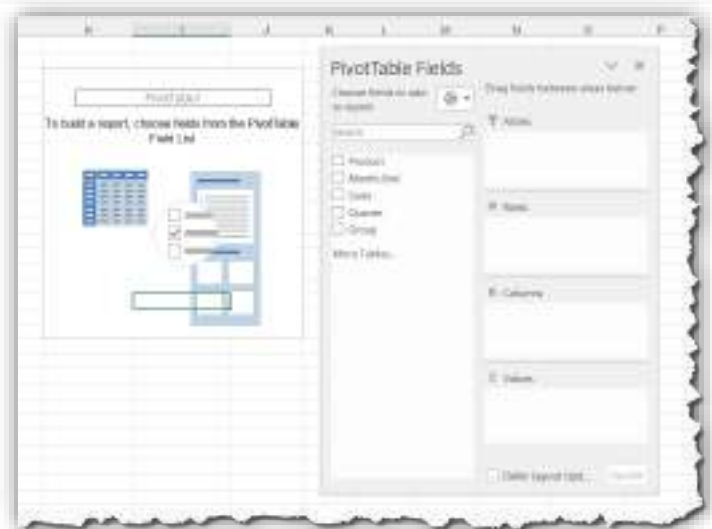
1. Insert >> PivotTable  
>> From  
Table/Range
2. Identify where you  
want the PivotTable  
placed



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## Inserting a Pivot Table - 2

3. Placeholder appears  
along with "Field List"
4. Fields
  - Filters
  - Rows
  - Columns
  - Values

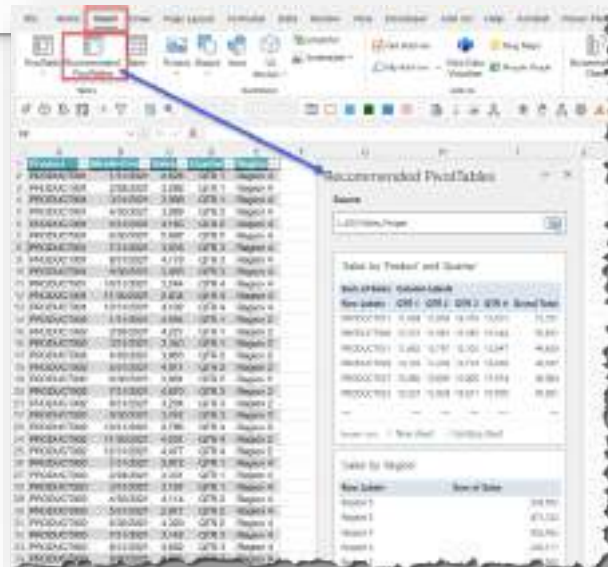


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### Inserting a Pivot Table – 3 (*Recommended Pivot Table*)

1. Insert >>  
Recommended  
PivotTable
2. Double click option  
to insert Pivot Table



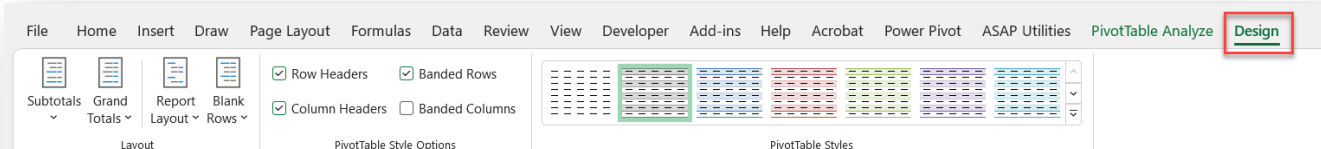
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## Pivot Tables Context Menus (appear when PT selected)

## Pivot Table Analyze



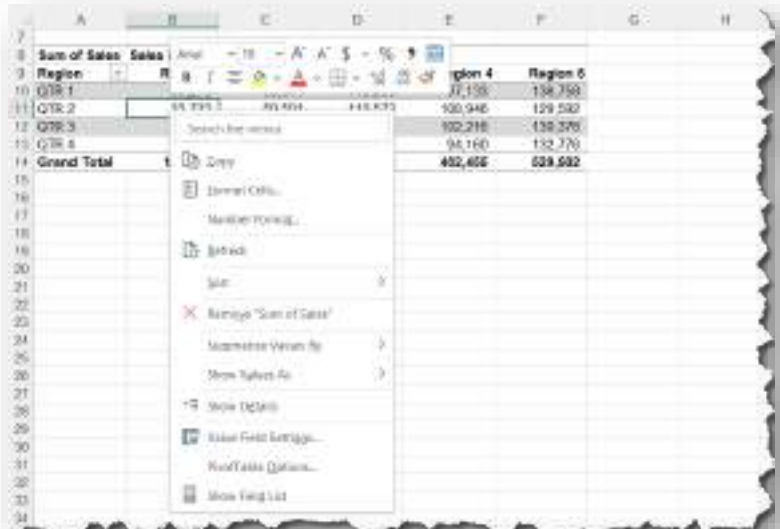
## Pivot Table Design



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## Right-click Menu Options - 1

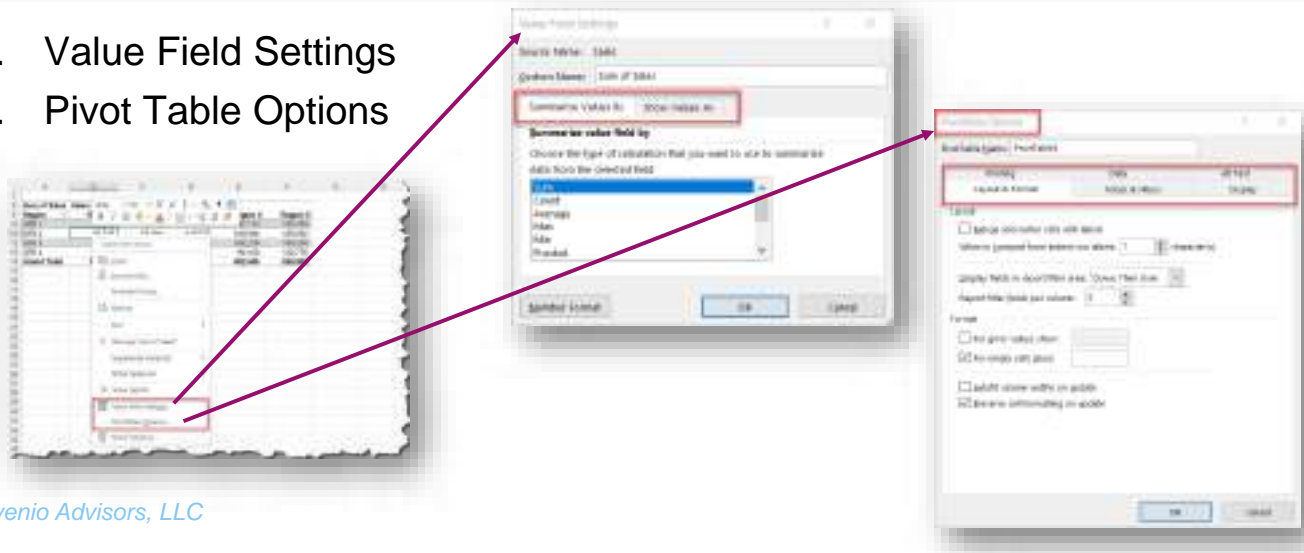
1. From within pivot table, Right-click mouse button opens shortcut menu options
2. Learn these options  
– you will spend a lot of time here!



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## Right-click Menu Options - 2

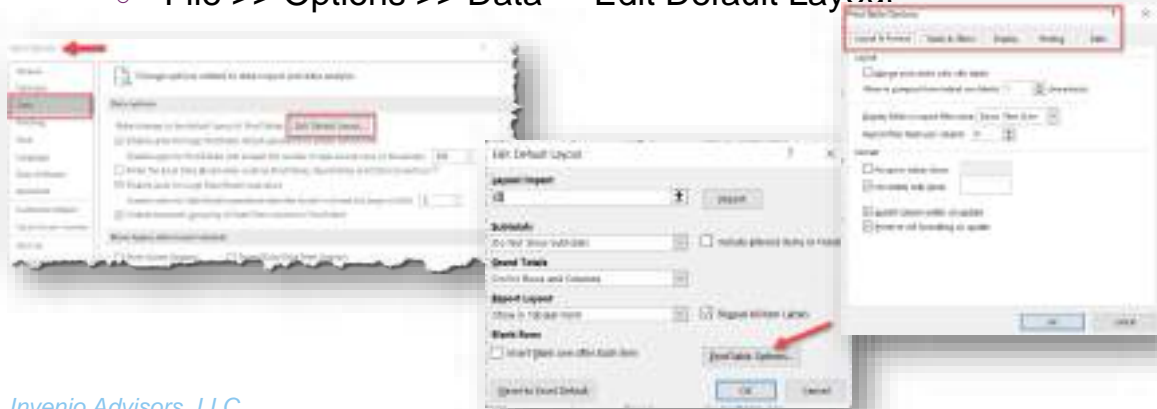
1. Value Field Settings
2. Pivot Table Options



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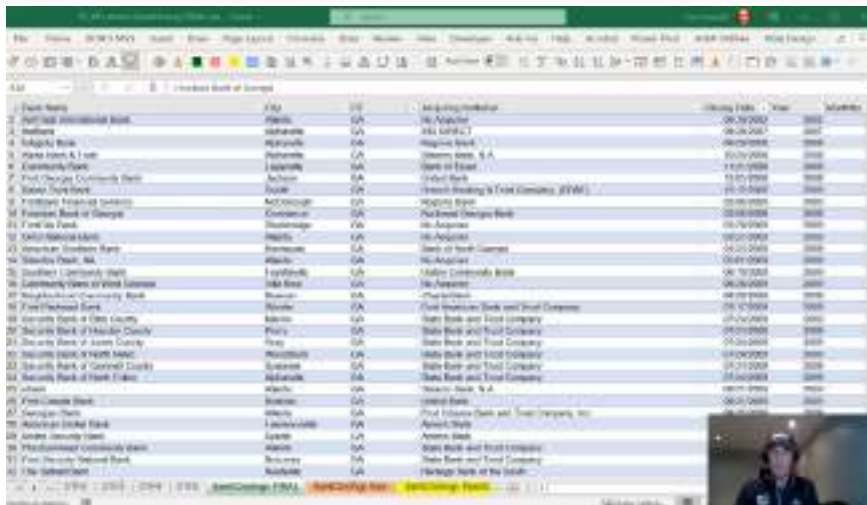
## Pivot Table Default Settings (365 only) - 1

- Default settings options configuration
  - File >> Options >> Data – “Edit Default Layout”



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## Default Settings – Here's How 😊



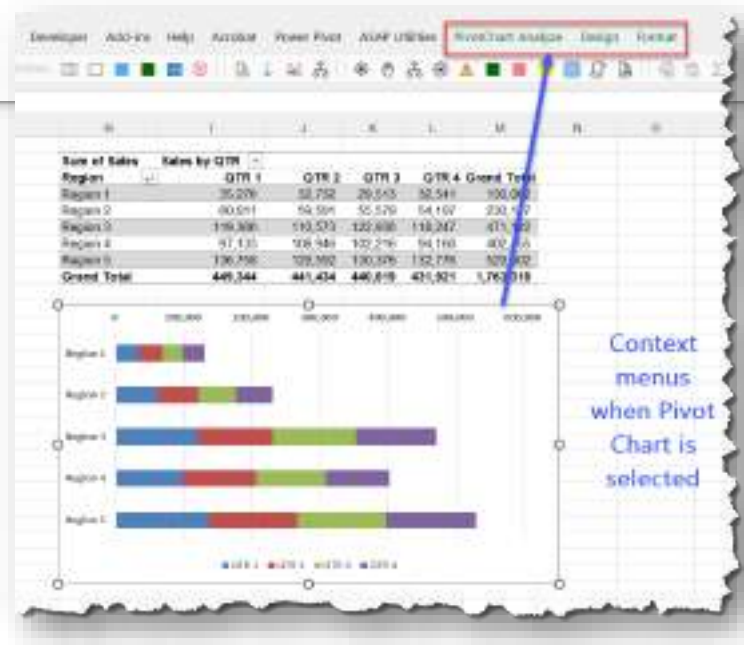
Bank Name	State	Banking Method	Opening Date	Year	Subtotal
1. First Bank	TX	Banking Method	06/01/2000	2000	
2. First Bank	TX	Banking Method	06/01/2000	2000	
3. First Bank	TX	Banking Method	06/01/2000	2000	
4. First Bank	TX	Banking Method	06/01/2000	2000	
5. First Bank	TX	Banking Method	06/01/2000	2000	
6. First Bank	TX	Banking Method	06/01/2000	2000	
7. First Bank	TX	Banking Method	06/01/2000	2000	
8. First Bank	TX	Banking Method	06/01/2000	2000	
9. First Bank	TX	Banking Method	06/01/2000	2000	
10. First Bank	TX	Banking Method	06/01/2000	2000	
11. First Bank	TX	Banking Method	06/01/2000	2000	
12. First Bank	TX	Banking Method	06/01/2000	2000	
13. First Bank	TX	Banking Method	06/01/2000	2000	
14. First Bank	TX	Banking Method	06/01/2000	2000	
15. First Bank	TX	Banking Method	06/01/2000	2000	
16. First Bank	TX	Banking Method	06/01/2000	2000	
17. First Bank	TX	Banking Method	06/01/2000	2000	
18. First Bank	TX	Banking Method	06/01/2000	2000	
19. First Bank	TX	Banking Method	06/01/2000	2000	
20. First Bank	TX	Banking Method	06/01/2000	2000	
21. First Bank	TX	Banking Method	06/01/2000	2000	
22. First Bank	TX	Banking Method	06/01/2000	2000	
23. First Bank	TX	Banking Method	06/01/2000	2000	
24. First Bank	TX	Banking Method	06/01/2000	2000	
25. First Bank	TX	Banking Method	06/01/2000	2000	
26. First Bank	TX	Banking Method	06/01/2000	2000	
27. First Bank	TX	Banking Method	06/01/2000	2000	
28. First Bank	TX	Banking Method	06/01/2000	2000	
29. First Bank	TX	Banking Method	06/01/2000	2000	
30. First Bank	TX	Banking Method	06/01/2000	2000	
31. First Bank	TX	Banking Method	06/01/2000	2000	
32. First Bank	TX	Banking Method	06/01/2000	2000	
33. First Bank	TX	Banking Method	06/01/2000	2000	
34. First Bank	TX	Banking Method	06/01/2000	2000	
35. First Bank	TX	Banking Method	06/01/2000	2000	
36. First Bank	TX	Banking Method	06/01/2000	2000	
37. First Bank	TX	Banking Method	06/01/2000	2000	
38. First Bank	TX	Banking Method	06/01/2000	2000	
39. First Bank	TX	Banking Method	06/01/2000	2000	
40. First Bank	TX	Banking Method	06/01/2000	2000	
41. First Bank	TX	Banking Method	06/01/2000	2000	
42. First Bank	TX	Banking Method	06/01/2000	2000	
43. First Bank	TX	Banking Method	06/01/2000	2000	
44. First Bank	TX	Banking Method	06/01/2000	2000	
45. First Bank	TX	Banking Method	06/01/2000	2000	
46. First Bank	TX	Banking Method	06/01/2000	2000	
47. First Bank	TX	Banking Method	06/01/2000	2000	
48. First Bank	TX	Banking Method	06/01/2000	2000	
49. First Bank	TX	Banking Method	06/01/2000	2000	
50. First Bank	TX	Banking Method	06/01/2000	2000	

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[YouTube Video Link](#)

## Pivot Charts

- Insert just like Pivot Tables (a pivot table will be created simultaneously with the Pivot Chart)



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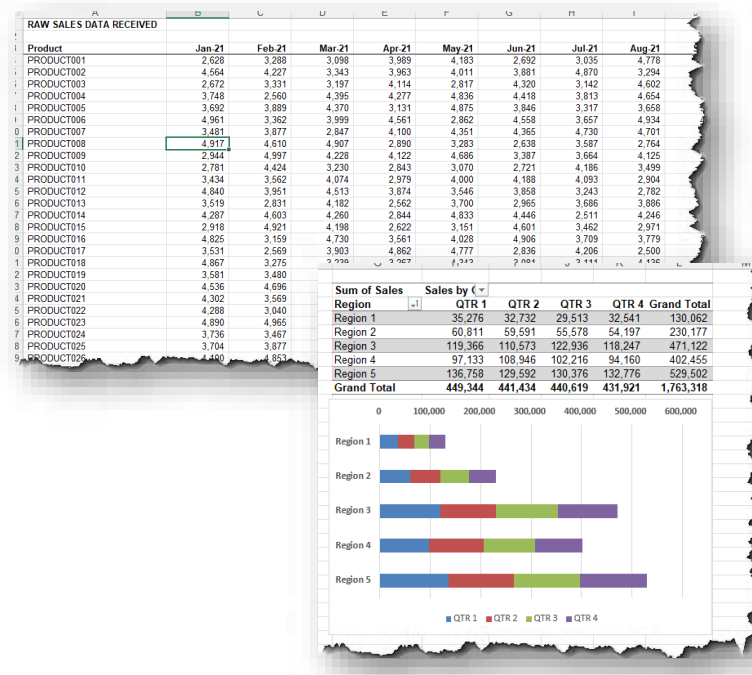
## Data Case Studies

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## Sample Sales Dataset (Basic)

1. Structure issues?
2. What might I want to know?
  - This question drives transformation process
  - Create analysis flexibility by adding Fields to enable analysis

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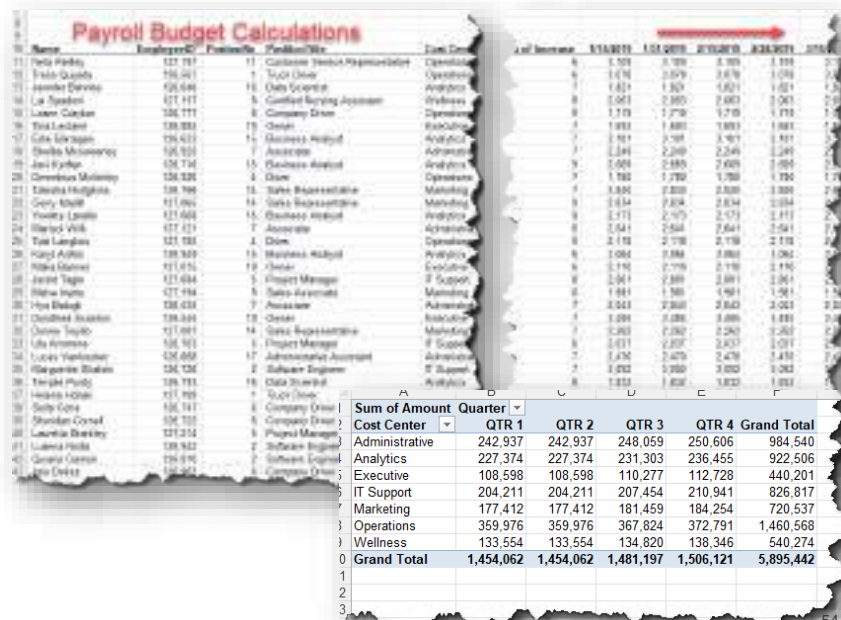


53

## Budget Payroll Dataset (Intermediate)

1. Budget calculations, but we need quick analysis!
2. What might we want to know?
  - Salary Totals by Dept?
  - Quarterly trend?

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54



## Date / Time Timeclock Dataset (Intermediate +)

1. Employee time clock data for analysis
2. Dimension fields need to be added for flexibility!
3. What's the optimal way to approach this?

Date	Start Time	End Time
6/1/2020	07:37:25	16:48:57
6/2/2020	06:20:06	16:48:40
6/3/2020	07:14:01	17:43:41
6/4/2020	07:35:17	16:17:09
6/5/2020	07:30:43	16:51:50
6/6/2020	07:06:50	16:30:50
6/7/2020	08:14:18	16:49:11
6/8/2020	06:56:48	16:42:06
6/9/2020	07:17:16	17:01:16
6/10/2020	07:27:50	17:38:29
6/11/2020	07:52:00	16:51:59
6/12/2020	07:23:23	16:55:30
6/13/2020	07:19:34	17:46:51

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55

## Date / Time Timeclock Dataset - 2 (Intermediate +)

1. Employee time clock data for analysis
2. Dimension fields need to be added for flexibility!
3. What's the optimal way to approach this?

Field Name	Source?	Sample Value	Comments
Date	Provided	6/3/2020	
Start Time	Provided	07:17:25	
End Time	Provided	16:48:57	
Total Hours	Added	9.39	24 hours of Time = 1, then to calc total hours we need to convert to hours of a day (multiply by 24)
Year	Added	2020	
Month	Added	6	
Month End	Added	6/30/2020	
Quarter	Added	QTR 2	
Month Name	Added	Jun	
Week Number	Added	25	
Year-Week Num	Added	2020-25	TEXT function used to "pad" week number as 2 characters (01, 02, etc.)
Day Of Week	Added	1	Day of Week starts on MON, thus the 2 in the WEEKDAY formula
Week Day Name	Added	Mon	
AM Hours	Added	4.82	
PM Hours	Added	4.57	
Overtime Hours	Added	1.00	OT defined as any hours incurred on a Sat or Sun, or any hours in excess of 8 hours on a weekday

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56

## Date / Time Timeclock Dataset - 3 (Intermediate +)

FieldName	Source?	Sample Value	Transformation Process	Formula Reference	Comments
Date	Provided	8/1/2020			
StartTime	Provided	07:37:25			
EndTime	Provided	16:48:57			
Total_Hours	Added	9.19	Formula	=([@EndTime]-[@StartTime])*24	24 hours of Time = 1, thus to calc total hours we need to convert to hours of a day (multiply by 24)
Year	Added	2020	Formula	=YEAR([@Date])	
Month	Added	8	Formula	=MONTH([@Date])	
MonthEnd	Added	8/30/2020	Formula	=EOMONTH([@Date],0)	
Quarter	Added	QTR 2	Formula	=IF([@Month]<4,"QTR 1",IF([@Month]<7,"QTR 2",IF([@Month]<10,"QTR 3",IF([@Month]>=10,"QTR 4"))	
MonthName	Added	Jun	Formula	=TEXT([@Date],"mmmm")	
WeekNumber	Added	23	Formula	=WEEKNUM([@Date])	
Year-WeekNumber	Added	2020-23	Formula	=([@Year]&"-W"&TEXT([@WeekNumber],"00"))	TEXT function used to "pad" week number as 2 characters (01, 02, etc.)
DayOfTheWeek	Added	1	Formula	=WEEKDAY([@Date],2)	Day of Week starts on MON, thus the 2 in the WEEKDAY formula
WeekDayName	Added	Mon	Formula	=TEXT([@Date],"ddd")	
AM_Hours	Added	4.62	Formula	=([@StartTime]-12)*24	
PM_Hours	Added	4.38	Formula	=([@EndTime]-12)*24	
Overtime_Hours	Added	1.19	Formula	=IFERROR(IF([@WeekDayName]="Sat",[@Total_Hours]-8,IF([@WeekDayName]="Sun",[@Total_Hours]-8,IF([@Total_Hours]>8,[@Total_Hours]-8,0)))	OT defined as any hours incurred on a Sat or Sun, or any hours in excess of 8 hours on a weekday.

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57

## Handouts

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58

## Presentation PDF



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## Before We Dive In...Recommended Excel Skills?



1. PowerQuery
2. PowerPivot (includes Pivot Tables)
3. Dynamic Arrays (365)
4. Data Visualization
5. Formatted Tables
6. Functions (20 key items)
7. Data Validation
8. PowerBI (separate tool)

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# Data Transformation – Shaping For Analysis



## “How To” Review items – [Workbook Link](#)

- This workbook covers various Excel functions and capabilities that are considered essential knowledge to understand related to working with data in Excel.

Excel Link	Index	Download?	Go To Sheet	Reviewed?	Notes
Excel Basics	1	OK	Go To Sheet		
Excel Basics - Advanced	2	OK	Go To Sheet		
FlashFill	3	OK	Go To Sheet	REVIEW	Flash Fill is a new feature added in Excel 2013.
FlashFill	4	OK	Go To Sheet	REVIEW	YES
VLOOKUP	5	OK	Go To Sheet		VLOOKUP looks up data in a table or range of cells.
VLOOKUP	6	OK	Go To Sheet	YES	
XLOOKUP	7	OK	Go To Sheet	REVIEW	XLOOKUP is a new function that is more powerful than VLOOKUP.
XLOOKUP	8	OK	Go To Sheet	REVIEW	YES
INDEX MATCH	9	OK	Go To Sheet	REVIEW	INDEX and MATCH is a powerful method in Excel for performing more advanced lookups.
INDEX MATCH	10	OK	Go To Sheet	REVIEW	YES
INDEX MATCH	11	OK	Go To Sheet	REVIEW	YES

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### KEY TOPICS

- FlashFill
- VLOOKUP (Exact Match)
- VLOOKUP (Approx Match)
- Tables
- Table Slicers
- Transpose



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## Datasets Used



Sales Analysis



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Budget Payroll Analysis



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Date / Timeclock Analysis



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## Pivot Tables – Tips, Tricks & Techniques



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eBook (ePub  
Format)



66

## Learning Objectives

Upon completion this session, participants will be able to:

1. Develop and utilize Excel data Tables for your data and recall why they are necessary, ✓
2. Identify proper structuring of data for pivot table analysis, ✓
3. Recognize how pivot tables and pivot charts can make analysis faster, easier, and more flexible, and ✓
4. Understand modifying data fields / dimensions to simplify and prepare for data analysis. Awareness of key functions and formulas! ✓

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# Questions?



# What is the Business Learning Institute?

BLI is a training affiliate of the AICPA-CIMA. BLI's mission is to deliver competency-based courses, content and community that enhance learning and foster organizational and executive leadership.

BLI has grown into the largest provider of on-site training in the country. Pam and the Customized Learning Solutions team have grown the business in three core segments – Corporate, Firm and Government.

## The BLI Curricula

Today's business environment demands the need to gain competencies and share strategic knowledge. BLI delivers competency-based curriculum, courses, content, and community to enhance learning and grow intellectual capital for organizational and executive leadership.

These soft skills are essentially people skills – the non-technical, intangible, performance skills that determine your strengths as a leader, manager, and team member.

### STRATEGIC MANAGEMENT

Strategic conversation reflects the dynamics between the organization and its environment. The closer the language reflects current and potential customer dynamics, the higher the company's profit potential.

### LEADERSHIP DEVELOPMENT

Great leadership is one of the most valued of all human activities. Modern myth holds that "leaders are born not made," but leadership is a set of observable and learnable practices - it is the process people use when they bring out the best in others and themselves.

### BUSINESS MANAGEMENT

As the business world moves at an incredible pace, keeping up is a key to success. Today's financial managers must be able to translate strategy to operational and corporate growth.

### TECHNOLOGY AND COMPUTER SKILLS

Harness the technology you use every day to make your business life easier and allow you to work smarter.

### PERFORMANCE MEASUREMENT MANAGEMENT

Executives and managers must effectively transform their firms or companies into high performance organizations and progressively identify and develop the appropriate core competencies and link them to their business strategies.

### COMMUNICATION SKILLS

Many people in the business field cannot communicate effectively and, even more damaging, don't realize it. Success is not defined solely by a product line or service - it relies on relationships formed and maintained through skillful communications. Your competitors know this. Do you?

### TECHNICAL EXPERTISE

Keeping up with technical competencies is a core business requirement for financial professionals. Staying attuned to the latest changes, updates, and regulations are necessary components to staying competitive in an ever-changing business environment.

*Please note that many programs in this catalog are available in webcast format. Contact a BLI Customized Learning consultant if you are interested in a webcast.*